

WHAT TO DO WITH END OF LIFE CORPORATE STUFF? 2017-2020



In partnership with



Corporate Sustainability – Community Support

The Story

In 2017, AT relocated over 1,500 staff from six different locations to 20 Viaduct Harbour. The move consolidated AT's operations, as well as providing cost savings of over \$1 million in the first year alone. However, by consolidating our offices, AT were left with a large amount of unneeded items, furniture, flooring, partitioning and more.

At the time AT went to market to procure standard furniture removal services.

The removal contract was won by All Heart NZ, a charitable trust. All Heart NZ not only were the best team for the job but also added value to the Auckland Community. All Heart NZ partners with corporates to improve their sustainability practices while supporting communities throughout Aotearoa and globally. All Heart NZ believe improving the ways we both source and dispose of 'stuff' positively impacts our planet and the quality of life of the people who help produce, reuse and dispose of it.

Throughout the project All Heart were instrumental in transforming AT's unused office equipment into a fortuitous win for the wider community and the environment.

The impacts

Since the move, All Heart NZ have provided services for AT's annual office furniture removals.

In our latest 2019 office clear-out **100% of our redundant items, weighing 15,756kg's** were ethically and sustainably redirected with the benefit going to NZ communities in need.

AT's partnership adds to All Heart NZ's overall totals as follows:

- **2,071,950kg** of unwanted or redundant corporate "stuff" diverted from landfill
- **266 charitable** causes around NZ, Tonga, Fiji, The Solomon Islands, Samoa and The Philippines
- An estimated **\$5,421 million** in funds saved or raised.



Auckland Transport are never disappointed in our partnership with All Heart. It's great to know that every time we work together we are not only getting top tier service but can also be confident that our old stuff is having a positive impact on the community.

Rennae R, Auckland Transport

“The Partnership with Auckland Transport not only supported our sustainability efforts but provided us with a wonderful platform to establish our 3 services. While still in our early stages of development the enthusiasm from AT and its staff to partner with All Heart NZ's Redirection service enabled us to further develop our national sustainability framework while supporting communities around Aotearoa and globally. AT's partnership was critical in our development and we are now able to replicate the awesome outcomes with corporates all over NZ”

Joe Y, All Heart NZ





All Heart NZ has partnered with corporates all over New Zealand to not only provide a simple, one stop solution for end of line and end of life corporate equipment but serve the wider community. For us this isn't just 2 million kg of end of life corporate stuff, this equipment represents stationery in the hands of our tamariki, flooring tiles in the garages and houses of our most vulnerable, corporate computers enabling connection and education, alternative schools established, emergency housing supported, respite care developed, 1000's of people in need receiving resources that would have ended up in landfill. This service cost no more than dumping items, it just takes a change of heart, mindset and behaviour and the outcome is beautiful.

Joe Y, All Heart NZ

Continuing the partnership

In 2019 Auckland Transport became a foundation member of the Ākina Foundation's Fwd. Buyers Group. This group was established in order to better connect corporates with Social Enterprises which trade to generate positive social and environmental impact. Through 2019 Ākina has been working closely with Auckland Transport's procurement team to support us to embed social procurement into our organisation.

In 2020 when All Heart NZ invited AT to be an accredited Impact Partner in a 'zero-waste sustainability framework' for corporate businesses this was a perfect opportunity to celebrates our sustainable procurement success to date. The partnership formalises the relationship that the Corporate Accommodation team have already established with All Heart NZ and exemplifies the goal of AT's Procurement Team to establish more Collaborative Partnering with our strategic suppliers.

Most importantly the partnership provides value for money for AT by delivering high quality services, within budget and generate positive social and environmental outcomes for the Auckland community.



Auckland Transport are undertaking a strategic change to procure more sustainably. Our relationship with All Heart NZ exemplifies our vision of our procurement activities generating shared prosperity and enhancing the natural environment. The MOU agreement also emphasises collaborative partnering which is key to our way of working.

Andy Richards, GM Procurement, AT

Lessons learnt

Auckland Transport's vision is that all our procurement activities will generate shared socio-economic prosperity and enhance the natural environmental. Our partnership with All Heart exemplifies this goal. Some points to take away from this procurement are:

- Procurements which generate social and environmental impact do not compromise on price, quality, or service.
- There are viable businesses in Auckland and NZ (such as social enterprises) that generate impact beyond the delivery of goods and services – we just need to connect with them.



“Auckland Transport have demonstrated the benefits of taking action in social procurement. You learn by doing and build momentum in your organisation by showing it is doable. Then it is about finding more of those realistic opportunities to grow your positive impact.”

Sean Barnes, The Ākina Foundation



- AT came across All Heart by accident. In future, we need to actively seek partnerships/tenders with businesses offering socially beneficial outcomes. Intermediaries like the Ākina Foundation help us to match make with more impactful businesses like All Heart.
- Be creative and bold in your procurement activities!

