

Auckland Transport

Road Corridor Maintenance & Renewals

Supplier Presentation - 7 July 2011



Agenda

1. What is Auckland Transport?
2. Developing collaborative relationships
3. The future of Road Corridor Maintenance
4. Questions
5. Networking

Outline

Auckland Transport

- A statutory CCO with its own Board and CEO
- We deliver 'Transport' for the Auckland Council
- 7,800km road network
- Annual spend \$900M (1/3 O&M, 1/3 PT, 1/3 Capex)
- 900 staff in 6 locations
- 60 RCM staff, budget – approx \$290M annually
- Existing contract models in Auckland vary widely

Background

Collaborative Success

- Working to shared objectives and in the best interests of Auckland and New Zealand
- AT will drive integrated collaborative contracts
- We need our service providers 'on the same page'
- Internal collaboration is critical for all parties
- Collaborative behaviours will be encouraged and rewarded

Behaviours

The Future of RCM

- The Global and National economic climate will drive our business more than ever
- We need a collaborative, 'best for network' delivery model.
- We need a new customer centric focus
 - Listen, understand, translate simply into what we can deliver....
- "Perception is reality"

Challenges

Our Objectives are clear

- A new level of customer focus
- Simplicity & consistency
- Integrated & proactive maintenance activities
- Collaborative partnerships
- Value for money
- A sustainable contracting environment

Clarity

Supplier Support

- We need our suppliers to help us deliver...
 - simplicity for customers
 - a seamless, innovative service model
 - active collaboration
 - a short transition period – without additional costs from terminating existing contracts early

Collaboration

“Coming together is the start, keeping together is progress, working together is success”

- Henry Ford

New RCM Model

	Details
Contract Form	NZS3910 (+ NEC improvements)
Contract Philosophy/Culture	Collaborative – using a ‘Relationship Management Manual’
Boundary Philosophy	Urban/Rural/Community
Number of Contracts/Areas	<ul style="list-style-type: none">• 9 Road Maintenance• 2 Street lighting maintenance• 3 Technical Support Service Panels
Contract Areas	See Maps
Asset Management Approach	Boundary to Boundary
Scope of Physical Works	Head Contracts with agreed Subcontractors
Roll Out Programme – Physical Works	South 2012 / Central & West 2013 / North 2014
Contract Terms	4+2+2
Technical Support Services	3 Preferred Supplier Panels – all set up in early 2012

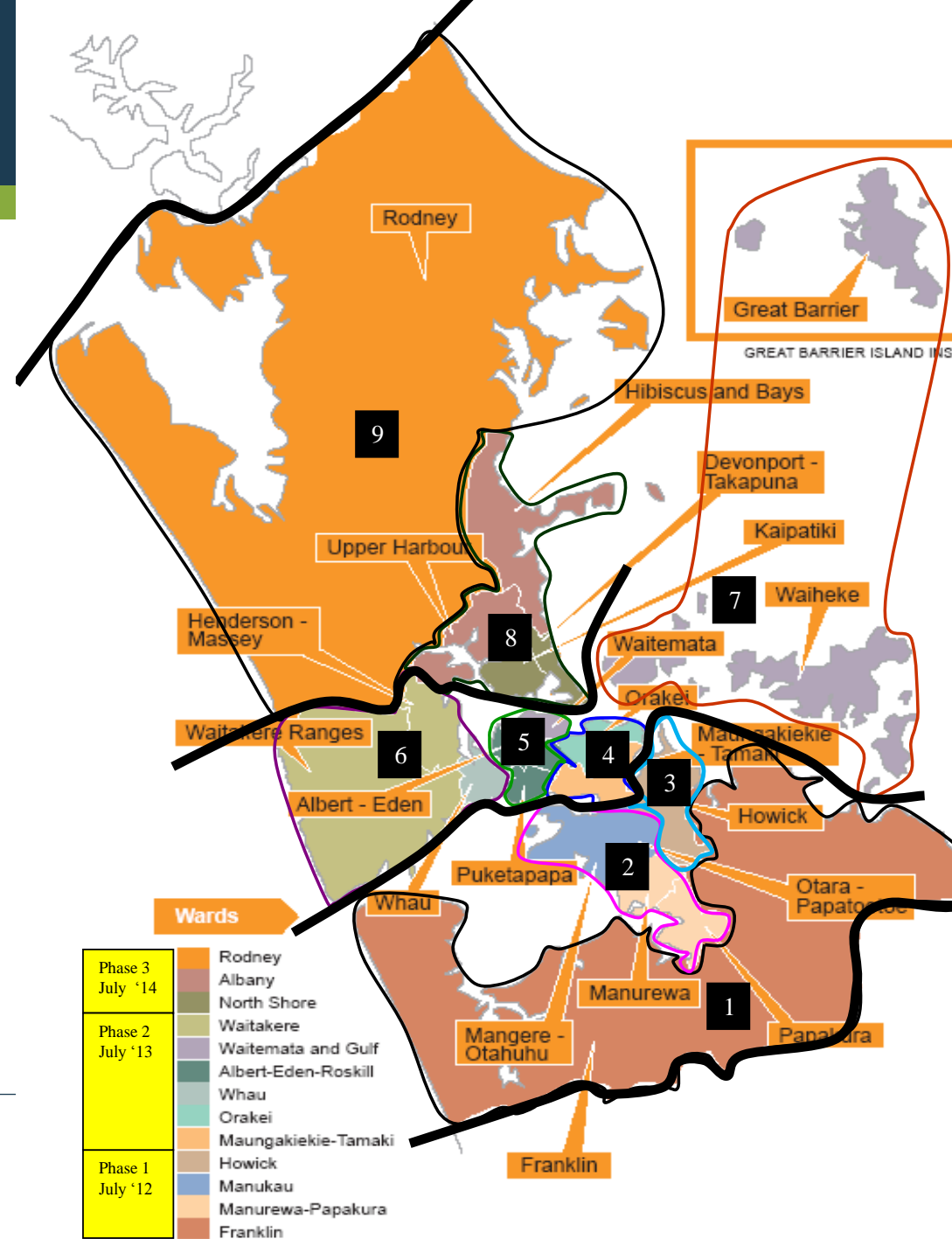
Technical Support Services

- 3 Preferred supplier panels (total of 8 opportunities)
 - South – a panel of 2
 - Central and West – a panel of 4
 - North – a panel of 2
- A supplier can lead only one panel, but can sit on up to two adjacent panels.

Panels

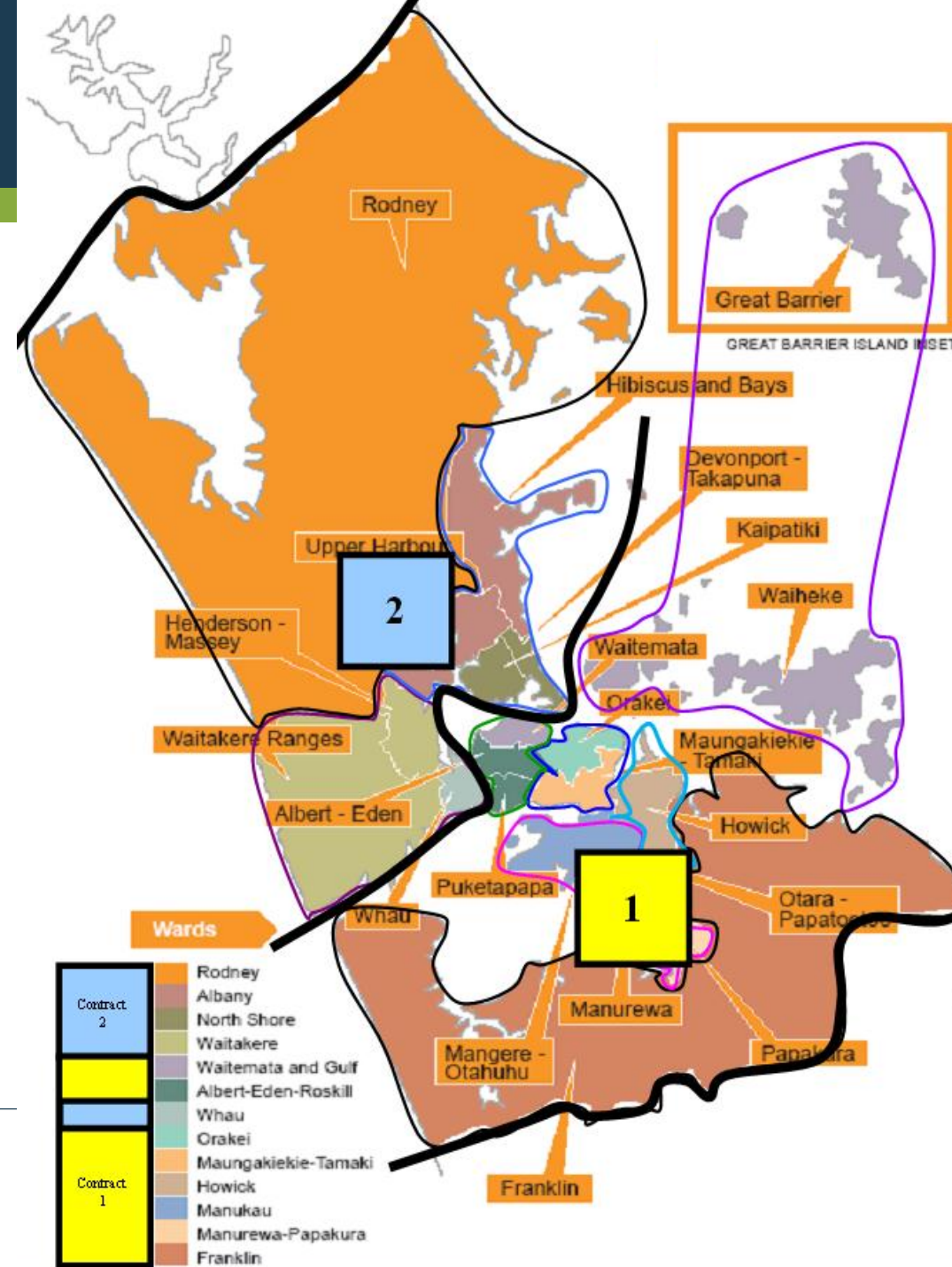
Contract Boundaries

Maintenance & Renewals



Contract Boundaries

Streetlight Maintenance



Accountability Changes

- Stormwater
 - From and including cesspit, will move into the AC Stormwater contracts
- Berm mowing moves from AC Parks to RCM
 - AC Parks will deliver Street Tree maintenance & Street Garden maintenance
- Town Centre cleaning
 - From AC Solid Waste to RCM contracts

Integration

Existing Infrastructure Term Contracts

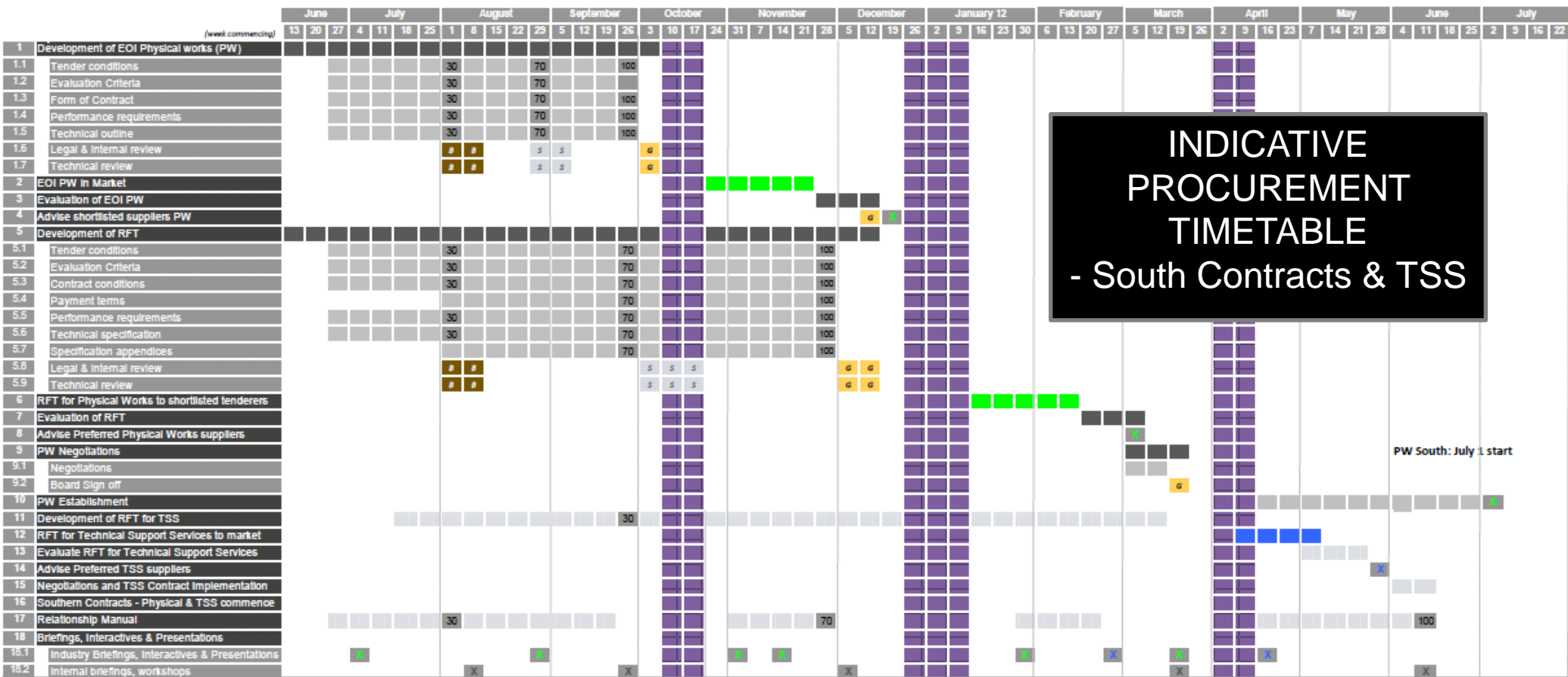
Location	Agency (within BLG)	Contract Number	Contract Type	Contract Name	Contract Description	Vendor Name	Valid From (dd-mm-yyyy)	Valid To (dd-mm-yyyy)	Contract Term	End date if all renewal estimates approved	Total Contract Value (\$)	Annual Contract Value (\$)	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16					
North	NSCC	064605W/TS	Physical Works	064605W/TS Road Network Maintenance and Renewals Works 20 Works	Road Network Maintenance and Renewals Works 20 Works	Fulton Hegen	1/07/2011	30/06/2012	2+1+1	30/06/2014	30,440,326	10,150,000											
					Maintainable operation and maintenance contract	Biffinger Berger Services NZ Ltd	1/07/2011	30/06/2017		2,800,000													
					Water, Stormwater Parks & Coastal operations contract	Downer NZ Ltd	1/07/2011	30/06/2014	3+1+1	9,615,511													
					North Shore - Watercare	Downer	1/07/2008	30/06/2014	3+1+1	2,750,000													
					RDC	Rodney - Watercare	Downer EDI Works	1/07/2008	30/06/2014	3+1+1	2,750,000												
					RDC	Transport Operations (Hobson Coast) and Property Operations (District Wide)	Downer	1/07/2008	30/06/2014	3+1+1	2,750,000												
					North	NSCC	071000W/PS	Streetlighting Maintenance	071000W/PS Streetlighting Maintenance	Streetlighting Maintenance	SCANNER EDI ENGINEERING LTD YA CSL	1/07/2008	30/06/2012	3+1+1	30/06/2012								
										Transport Operations - Northern, Central and Western Wairata	Downer	1/07/2008	30/06/2012	3+1+1	2,750,000								
										City Cleaning Contract	Biffinger Berger Services (NZ)	1/07/2008	30/06/2012	3+1+1	2,750,000								
										Public litter bin collection contract	Remondis (formerly known as Melrose)	1/07/2008	30/06/2012	3+1+1	2,750,000								
										Parks and Street Tree Contract	Apurudh	1/07/2008	30/06/2012	3+1+1	2,750,000								
										Parks and Street Tree Contract West	Apurudh	1/07/2008	30/06/2012	3+1+1	2,750,000								
Central & West	ACC	M	Roads	Auckland City Council Western Road Maintenance Alliance	The proposed scope of the alliance	Leightons, Slacktop, MWH	1/07/2008	30/06/2013	5+5	30/06/2018	30,800,000												
					AFfields Maintenance (GSI)	Colos Equipment Ltd	1/07/2009	30/06/2012	3+1+1	119,211													
					Road Renewal and General Maintenance Southern Area	Downer	1/07/2009	30/06/2011	2+1+1+1	30,961,360	14,800,000												
					Road Renewal and General Maintenance Eastern Area	Downer	1/07/2009	30/06/2011	2+1+1+1	32,720,181	14,300,000												
					Whakare and Rotorua to General Maintenance & Renewals	Downer EDI Works	1/07/2008	30/06/2011	3+1+1	14,422,945	4,800,000												
					Iehrusa Street Lighting Maintenance, Renewal And Capital Physical Works	Therfield Services (New Zealand) Ltd.	1/07/2008	30/06/2013	5+1+1+1	13,786,963	2,700,000												
					Carriageway Sweeping and Catchpit Cleaning - Iehrusa south & east - S&C	Wasteless	1/07/2008	2 years complete	2+1+1	5,499,700	2,700,000												
					St Bernter Island General Maintenance & Renewals	Fulton Hegen	1/07/2008	30/06/2011	3+1+1	7,136,487	2,400,000												
					Footpath Renewals - Southern Area	John Fiberson Contracting Ltd	1/07/2009	30/06/2011	2+1+1+1	8,618,500	4,009,250												
					Footpath Renewals - Eastern Area	John Fiberson Contracting Ltd	1/07/2009	30/06/2011	2+1+1+1	11,783,400	5,676,700												
					Sunshelter supply and installation - S72	AC Steel	1/11/2008	30/06/2011	5+1	539,306	240,000												
					Central & West	ACC	RR	Roads	East City Streetcape Maintenance	Streetcape maintenance services	Eco Maintenance	1/03/2009	28/02/2016	8 years and 4 months	28/02/2019	5,884,172							
West City Streetcape Maintenance	City Parks Services	1/11/2008	31/10/2018	10 years						10,295,862													
Sections 2 and 3 Arboriculture	Arboriculture and other related	Teescape	1/08/2009	30/06/2014						5 years and 10 months	30/06/2014	1,428,950											
Sections 1 and 4 Arboriculture	Arboriculture and other related	Apurudh	1/07/2008	30/06/2012						4 years and 10 months	30/06/2012	1,428,950											
Whakare Island tree maintenance agreement	Arboriculture and other related	Island Tree Care	1/07/2008	30/06/2012						4 years and 10 months	30/06/2012	1,428,950											
Network services agreement/operational stormwater maintenance	Maintenance of SW system	Thames Service Ltd	1/07/2008	30/06/2012						4 years and 10 months	30/06/2012	1,428,950											
Watercourse and culvert maintenance contract	Maintenance of watercourses	Downer Ltd	1/07/2008	30/06/2012						4 years and 10 months	30/06/2012	1,428,950											
Stormwater Quality Pond maintenance	Maintenance	Downer Ltd	1/07/2008	30/06/2012						4 years and 10 months	30/06/2012	1,428,950											
Scalpa and treatment device maintenance	Maintenance	10 be Ltd	1/07/2008	30/06/2012						4 years and 10 months	30/06/2012	1,428,950											
Stormwater Drainage term maintenance Contract	Stormwater maintenance	Biffinger Berger Services NZ Ltd	1/07/2008	30/06/2012						4 years and 10 months	30/06/2012	1,428,950											
Service Connections for Stormwater Contract	Provide connections to Public SDW	Downer EDI Works Ltd	1/07/2008	30/06/2012						4 years and 10 months	30/06/2012	1,428,950											
Maintenance of Hynds Stormwater treatment devices (18 nos)	General maintenance	Downer	1/07/2008	30/06/2012						4 years and 10 months	30/06/2012	1,428,950											
Central & West	ACC	SW	Stormwater	Maintenance of Stormwater S&C Services (11 nos)	General cleaning and maintenance	Downer	4/05/09	30/04/2011	2 years	30/04/2013	400,000												
					Agreement for the supply of mobile collection services	Removal of illegally dumped rubbish	ABC Contractors	1/07/2008	30/06/2011	3+1+1+1	30/06/2014	1,991,500											
					Street Light Maintenance 2006/2010	The contract is for the following	Electric	1/07/2008	30/06/2011	3+1+1+1	30/06/2014	58,000											
					Waka Whaitiri Drainage	The contract is for the following	Harwell Contractors	1/07/2011	30/06/2011	1+1+1	30/06/2013	80,748											
					Road Marking and Related Pavement Markings 2010/11	The contract is for the following	Coastline Markers Ltd	18/07/2010	30/06/2011	1+1+1	30/06/2013	19,884,541											
					City Wide Road Maintenance	The contract is for the following	FULTON HOSGAN LTD - NORTH HARBOUR	1/07/2008	30/06/2011	2+1+1+1	30/06/2014	7,955,508											
					Watercare - Watercare	Watercare - Watercare	Downer	1/07/2008	30/06/2012	3+1+1	30/06/2014	3,677,114											
					Citywide Facilities and Response Maintenance	Response to Request for Service	Parks Maintenance Services	1/07/2008	30/06/2012	Original term 3+1+1	30/06/2012	3,488,800											
					Landscape Programmed Maintenance Contract	Parks, Parks, Streetcape and	Downer Infrastructure Services Ltd	1/07/2008	30/06/2012	Original term 3+1+1	30/06/2012	1,284,831											
					City Arboriculture Maintenance	Parks and Street Tree maintenance	Teescape	1/07/2009	30/06/2012	Original term 3+1+1	30/06/2012	945,421											
					GWSR Contract	City wide gWSR management for	Tag Ltd Trust	1/07/2008	30/06/2012	Original term 3+1+1	30/06/2012	408,395											
					Plant and Animal Pest Maintenance	Parks and Roadside Environmental	Downer Infrastructure Services Ltd	1/07/2008	30/06/2012	Original term 3+1+1	30/06/2012	239,882											
Roadside Vegetation Maintenance	Roadside edge spraying system	Berry Aspin	1/07/2008	30/06/2012	Original term 3+1+1	30/06/2012	146,546																
Containment Pest Plant Control	Parks and Roadside Environmental	Targeted Pest Solutions	1/07/2009	30/06/2011	1+1	30/06/2011	90,298																
Native Revegetation Programme	Required to supply and undertake	The Plant People	28/06/2010	28/10/2012	6 months	28/10/2012	62,821																
Native Revegetation Programme	Required to supply and undertake	City Parks Services	1/07/2008	30/06/2011	7 months	30/06/2011																	
South	FDC	C	Stormwater	Rebuilding maintenance of public SW systems	The Contract Works include (but are not limited to) Routine inspection and maintenance	Fulton Hegen	1/07/2008	30/06/2011	3+1+1	30/06/2013	4,397,000												
					Mangere/Papatoetoe Road Network Maintenance Contract 2008/2012	Therfield Industrial Solutions	1/07/2009	30/06/2011	3+1+1	30/06/2014	24,791,856												
					Contract for Stormwater maintenance	Maintenance	City Care Ltd	1/07/2008	30/06/2011	3+1+1	30/06/2013	1,020,000											
					Stormwater CCTV Inspection Services	Inspection	Therfield Industrial Solutions	1/07/2008	30/06/2011	3+1+1	30/06/2013	21,213											
					Northern and Western Area Road Maintenance	The contract is for a general road	HEB	1/07/2007	30/06/2011	3+1+1	30/06/2013	3,085.2											
					Road Network Maintenance Contract	Road Network Maintenance Contract	HEB Construction	1/07/2008	30/06/2011	2+1+1+1	30/06/2011	8,846,087											
					SW maintenance	SW maintenance	Therfield Industrial Solutions	1/07/2008	30/06/2011	3+1+1	30/06/2011	3003											
					Town Centre Cleaning and Maintenance	This contract is for the provision of cleaning and maintenance services	EcoMaintenance	1/07/2008	30/06/2011	3+1+1	30/06/2012	507.2											
					The Provision of city clean services for Manukau City	This contract is for the street and	EcoMaintenance	1/07/2008	30/06/2011	3+1+1	30/06/2012												
					Refuse and litter services	Collection of official refuse bags BUT NOT	Waste Management (also known as)	1/07/2008	30/06/2011	3+1+1	30/06/2012												
					Footpath Maintenance	The contract includes the repair or	Therfield Services (New Zealand) Ltd	1/07/2008	30/06/2011	3+1+1	30/06/2012												
					Streetlighting Maintenance and Upgrading Citywide 2010 - 2012	The contract scope includes	Integrated Traffic Solutions	1/07/2008	30/06/2011	3+1+1	30/06/2012												
Pavement Marking	The contract scope includes	Downer EDI Works	1/07/2008	30/06/2011	3+1+1	30/06/2012																	
Howick Palustrine Road Maintenance 2008-2009	Maintenance and Upgrade of Roadway Network Lighting	CSL Traffic	1/07/2008	30/06/2011	3+1+1	30/06/2012																	
Clevedon/Scotney RD Maintenance Contract 2008-2011	Maintenance and Upgrade of Roadway Network Lighting	CSL Traffic	1/07/2008	30/06/2011	3+1+1	30/06/2012																	
Maintenance and Upgrade of Roadway Network Lighting	Maintenance and Upgrade of Roadway Network Lighting	CSL Traffic	1/07/2008	30/06/2011	3+1+1	30/06/2012																	
Maintenance of Traffic Signs and Roadside Furniture	This contract is for the supply and installation of	Controlled Road and Traffic	1/07/2008	30/06/2011	3+1+1	30/06/2012																	
Chare Manukau Road Maintenance Contract 2007/2010	Maintenance and Upgrade of Roadway Network Lighting	Blacktop Construction Ltd	1/07/2007	30/06/2010	3+1+1	30/06/2012	32,069,413	10,700.2															
Franklin - Watercare	Franklin - Watercare	United Water	30/06/2012	30/06/2012	1+1	30/06/2012	2,800.2																
Manukau - Watercare	Manukau - Watercare	City Care Ltd	30/06/2012	30/06/2012	1+1	30/06/2012	6,500.2																
Papakura - Watercare	Papakura - Watercare	Therfield Industrial Solutions	30/06/2012	30/06/2012	1+1	30/06/2012	1,800.2																
Maintenance	Open Space maintenance contract - Parks, Streets & Urban greening	Apurudh Ltd	1/07/2011	30/06/2011	1+1	30/06/2011	985.08																
Citywide Garden Contract	Provision of street and park green	GBC Ltd	1/07/2008	30/06/2012	5+1+1	30/06/2012	29,251																
Tree Maintenance	Maintenance of park and street trees	Apurudh Tree Experts Ltd	1/07/2008	30/06/2012	3+1+1	30/06/2012	3,024,619																
Hard Surface Maintenance	Maintenance of all carpark access	Hard Surface Maintenance Ltd	1/12/2005	30/06/2012	5 years	30/06/2012	776,832																
Facilities Management of Parks, Reserves and Coastal Areas	Parks & Reserves maintenance	HEB Construction	1/07/2008	30/06/2011	3+1+1	30/06/2011	84,824																

July 2014
North Contracts Commence

July 2013
Central and West Contracts Commence

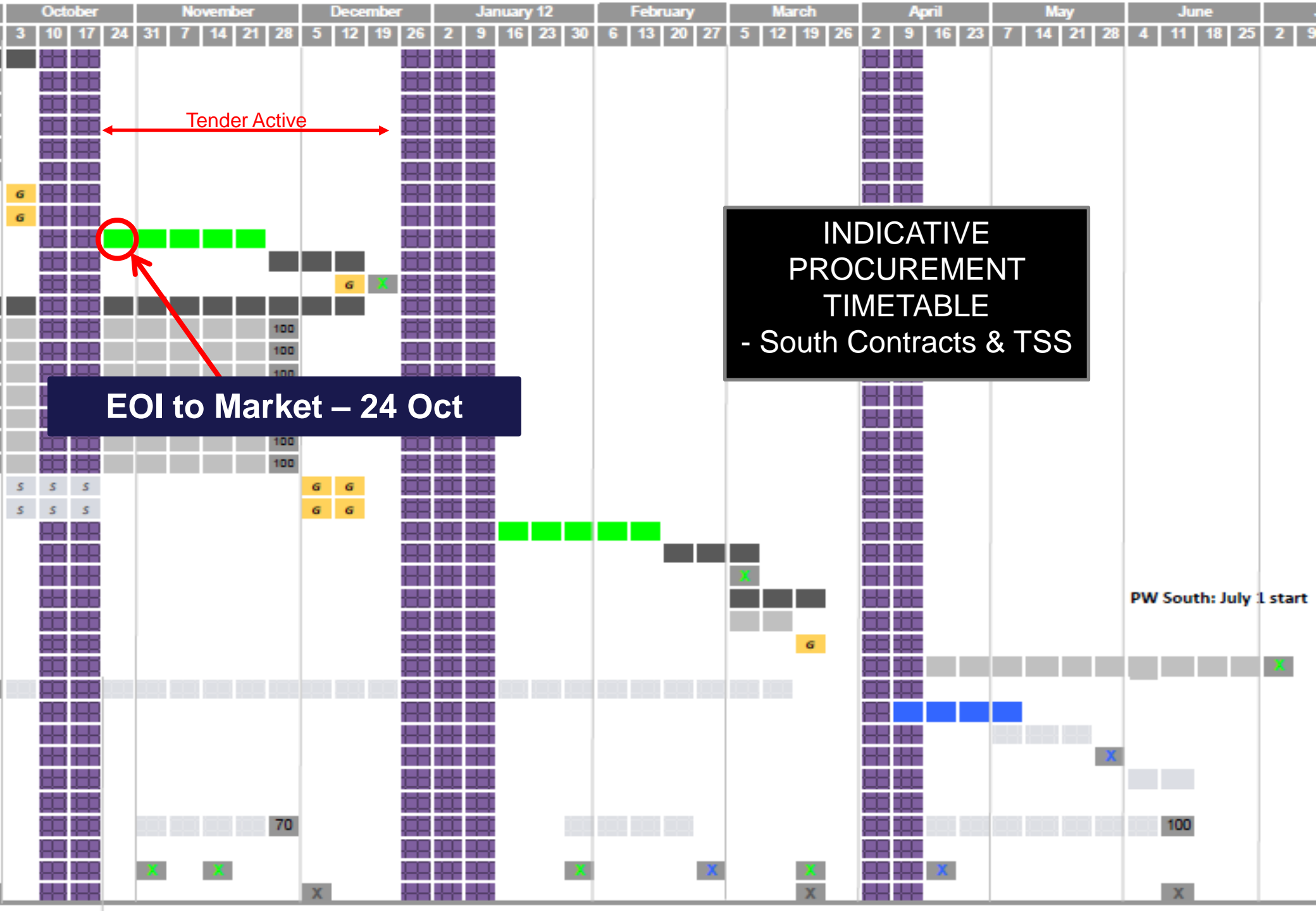
July 2012
South Contracts Commence

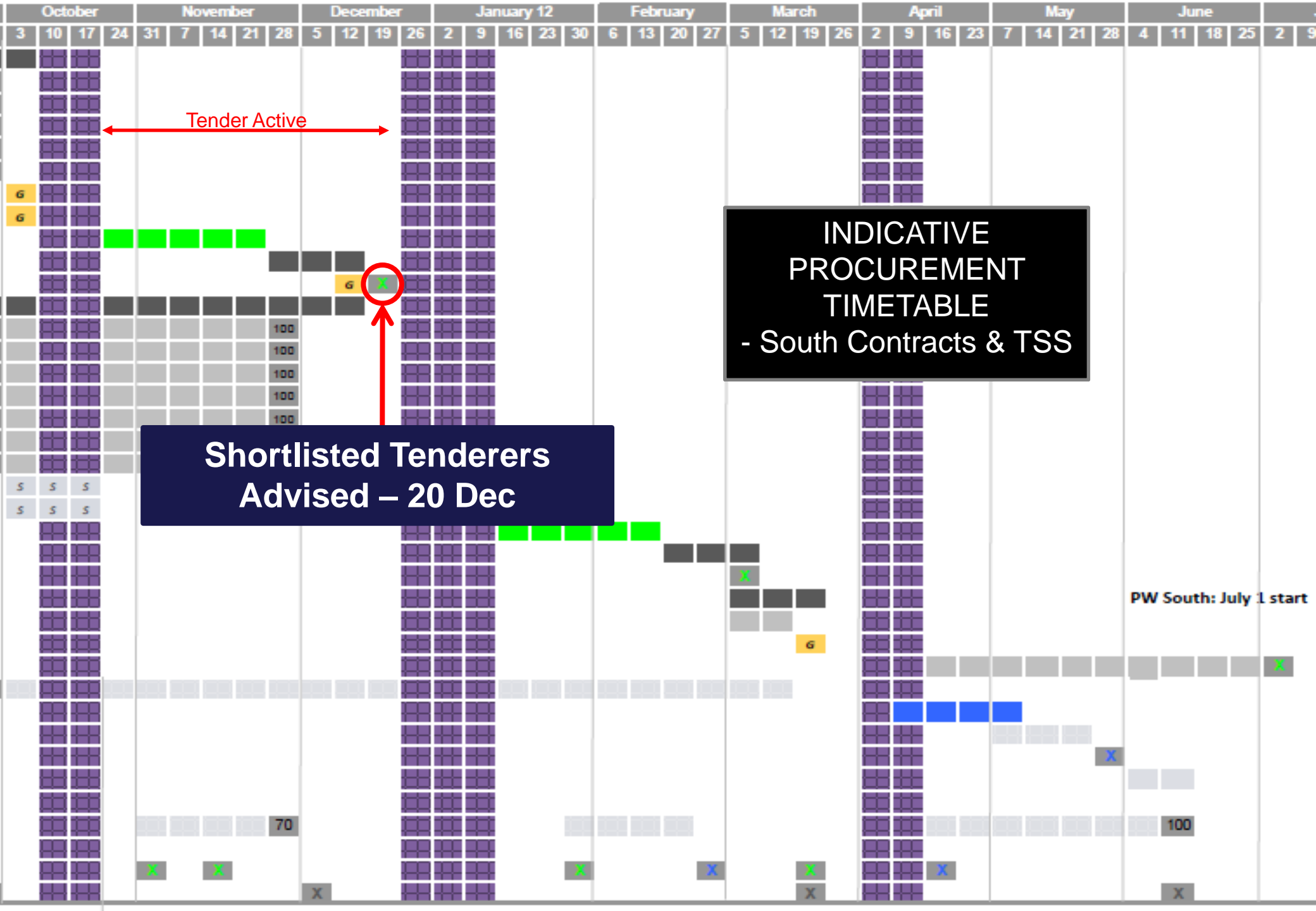
Key
Road Corridor Maintenance
Stormwater
Parks
Solid Waste



KEY

- Main task
- Sub task / Activity
- Tentative Activity
- PW Tender active
- TSS Tender Active
- 30 30% complete (Concept/Framework)
- 70 70% complete (First Full Draft)
- 100 100% Complete
- B Bronze Review - Internal
- S Silver Review - External/Senior Challenge
- G Gold Review - Key Stakeholder sign off
- school holidays/break
- Milestone or event





Tender Active

INDICATIVE
PROCUREMENT
TIMETABLE
- South Contracts & TSS

Shortlisted Tenderers
Advised - 20 Dec

PW South: July 1 start

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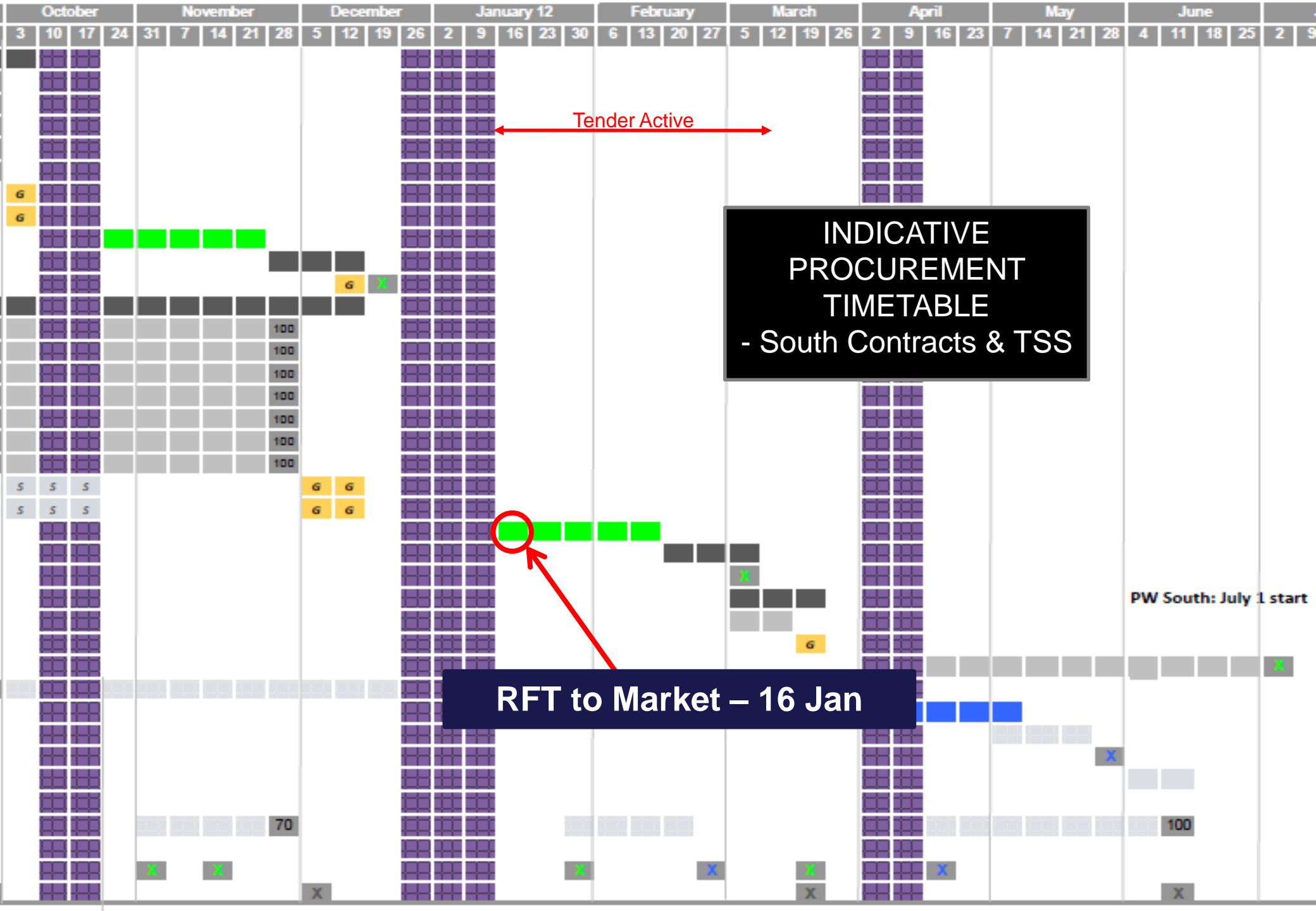
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Tender Active

**INDICATIVE
PROCUREMENT
TIMETABLE
- South Contracts & TSS**

RFT to Market - 16 Jan

PW South: July 1 start

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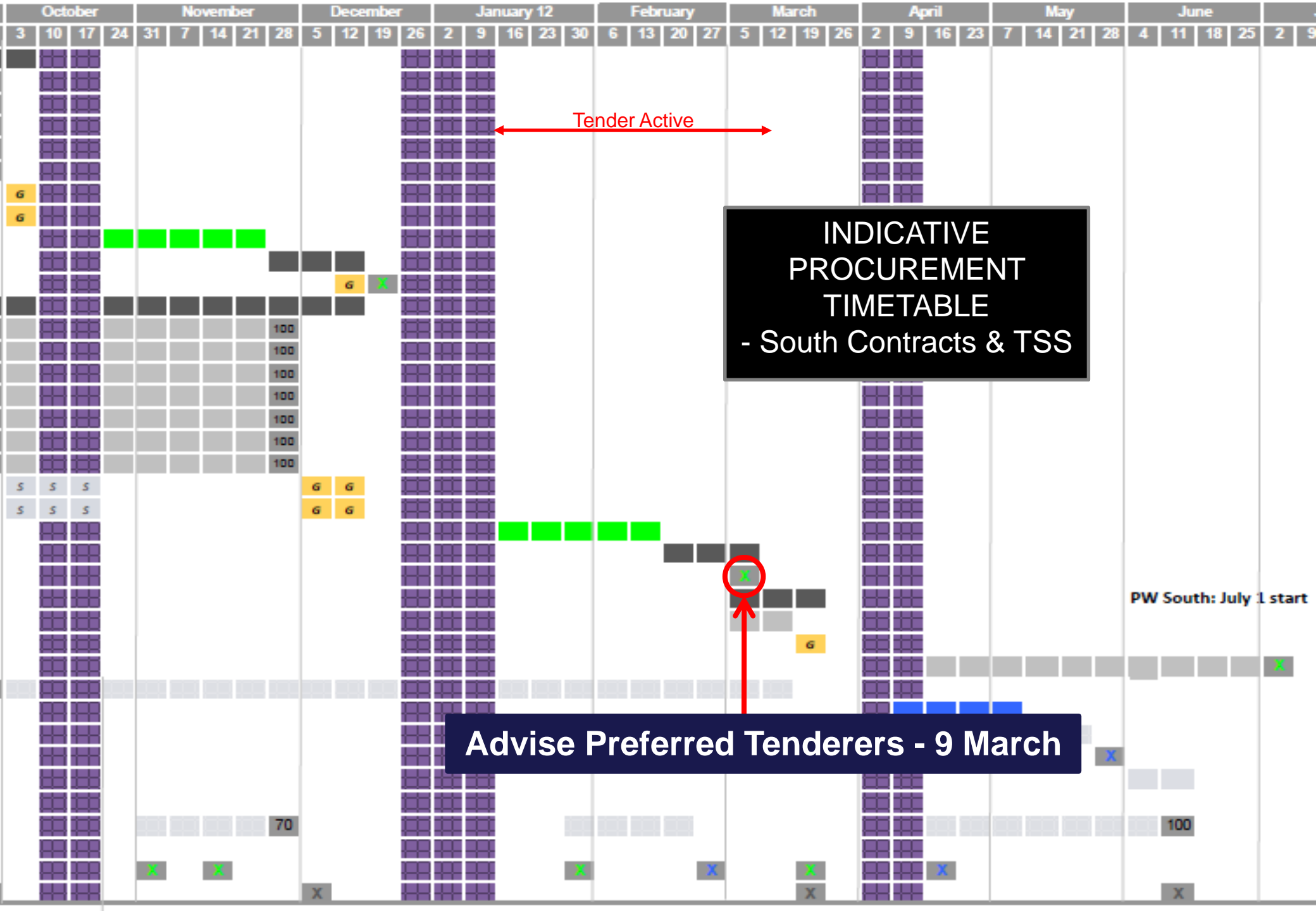
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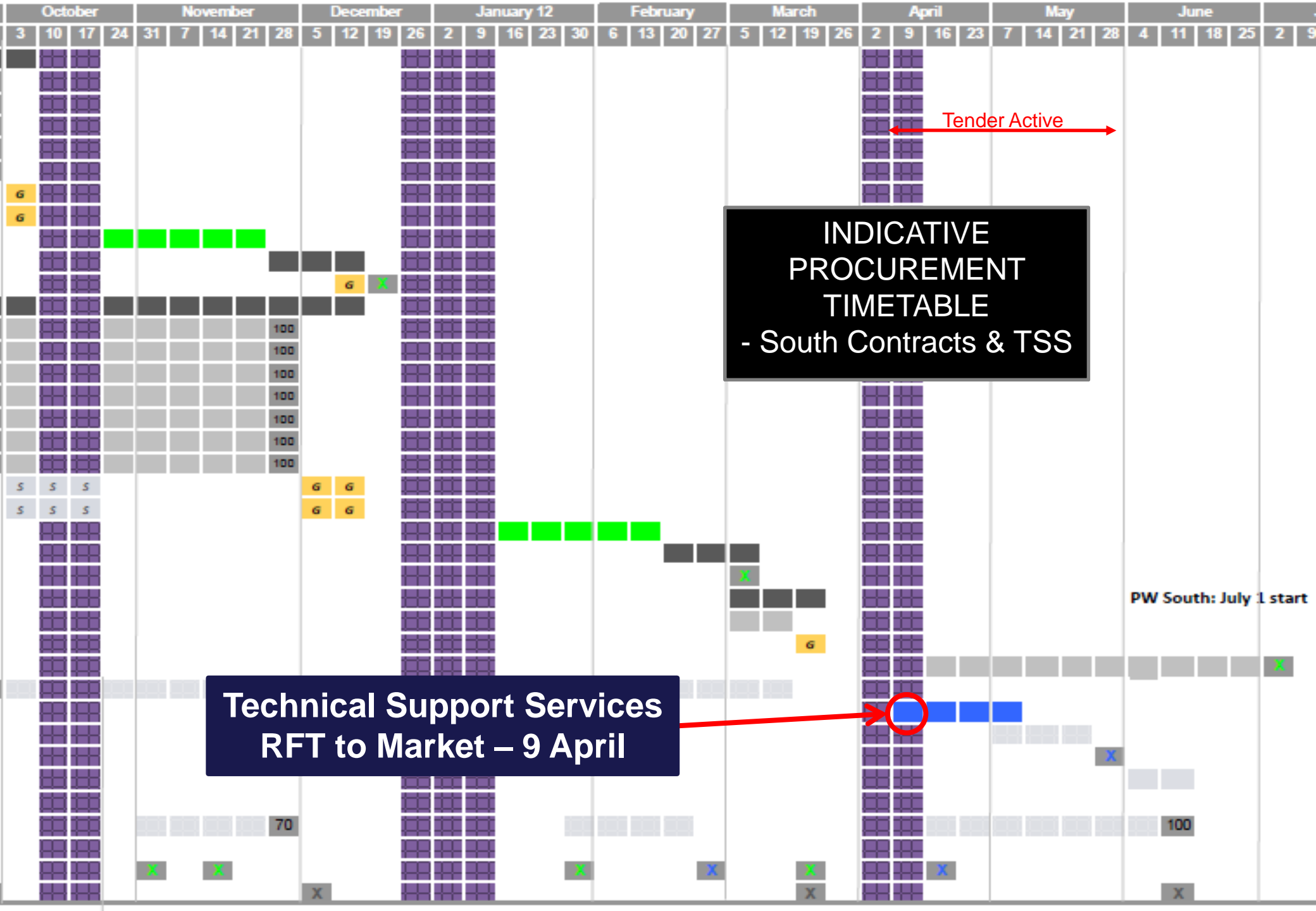
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**INDICATIVE
PROCUREMENT
TIMETABLE
- South Contracts & TSS**

**Technical Support Services
RFT to Market - 9 April**

Tender Active

PW South: July 1 start

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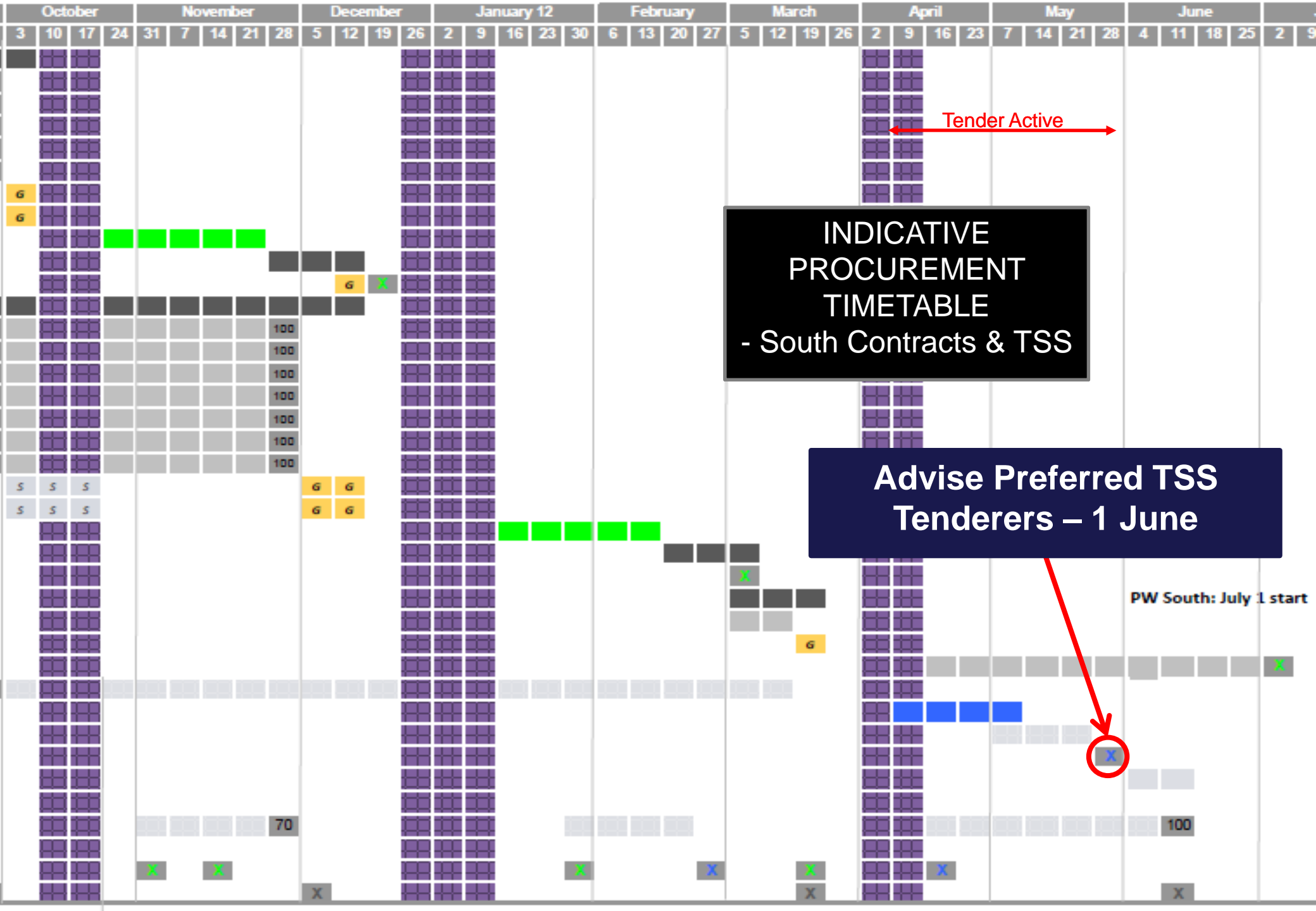
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INDICATIVE
PROCUREMENT
TIMETABLE
- South Contracts & TSS

Advise Preferred TSS
Tenderers - 1 June

Tender Active

PW South: July 1 start

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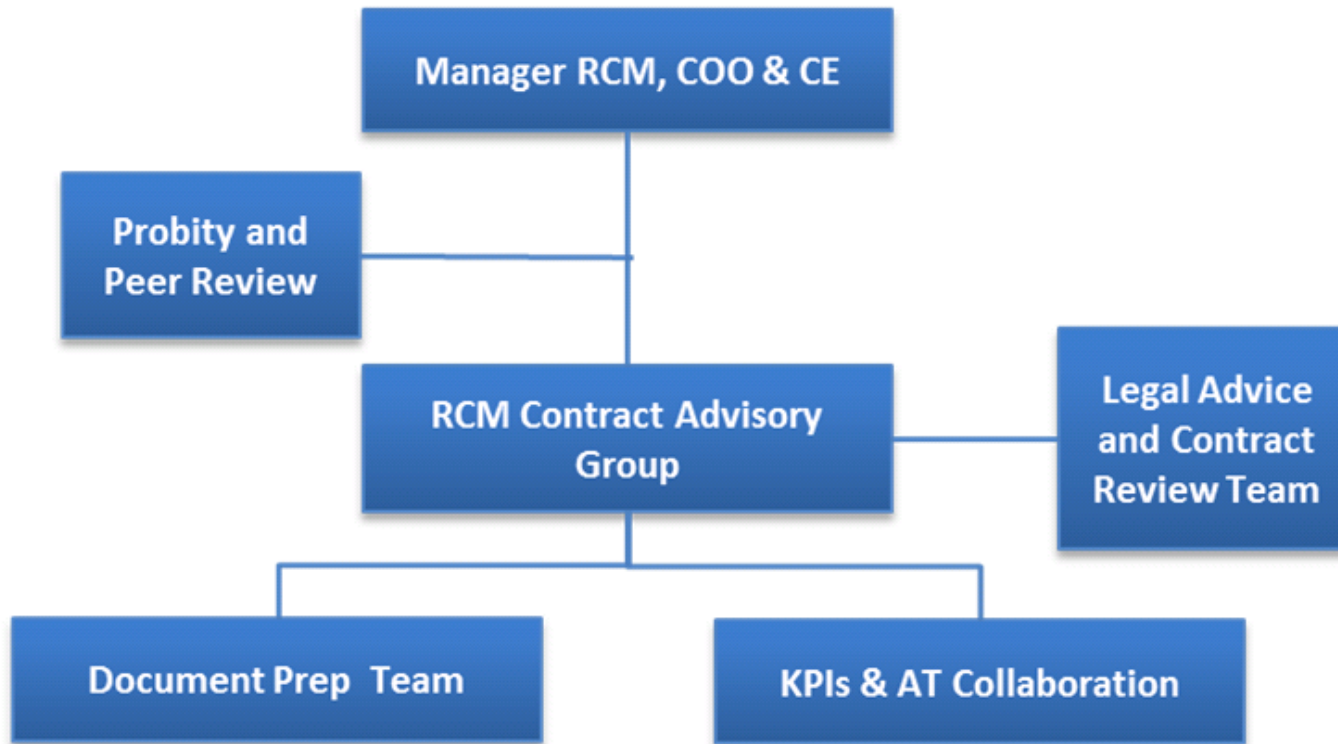
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Contract Preparation



Still in Development - Tender Methodology

- Price Quality Method
- Two stage process
 - EOI – shortlist to 2-4 tenderers, scores carried through to RFT
 - RFT – includes interactive presentation
- Price weighting likely to be in the range 50/50 to 70/30
- Note:
 - Dual Legal Council – Simpson Grierson & Kensington Swan
 - Real time Probity Audit – McHale Group

Questions



Answers

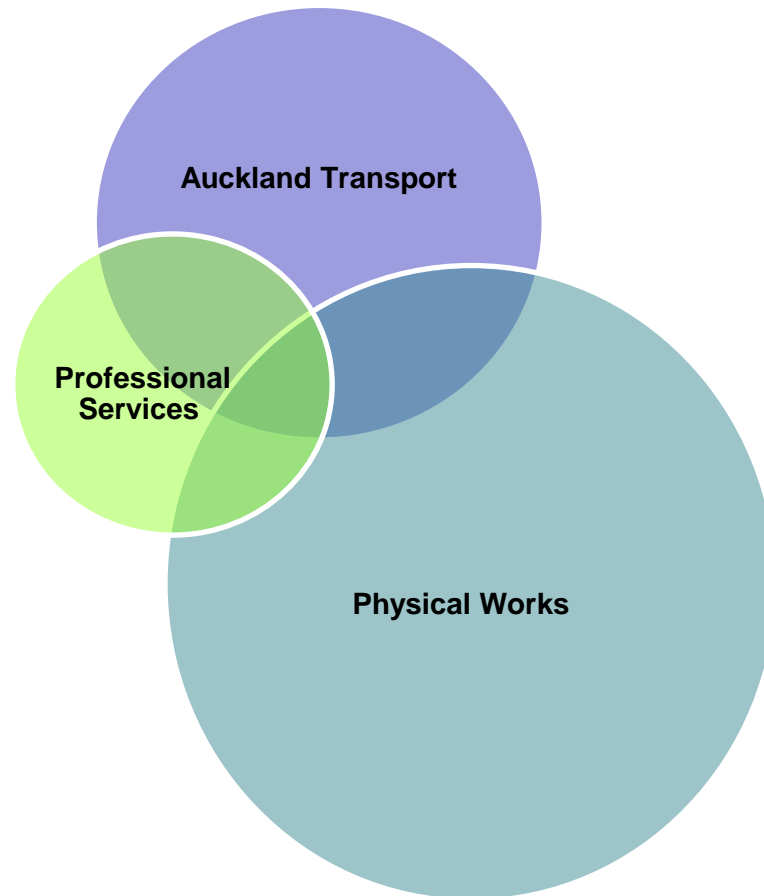
Our Objectives

- A new level of customer focus
- Simplicity & consistency
- Integrated & proactive maintenance activities
- Collaborative partnerships
- Value for money
- A sustainable contracting environment

“The secret is to gang up on the problem, rather than each other”

- Thomas Stalkamp

Networking



Collaboration