





#### Agenda

- 1. What is Auckland Transport?
- 2. Developing collaborative relationships
- 3. The future of Road Corridor Maintenance
- 4. Questions
- 5. Networking

### Outline



## Backgrounc

#### Auckland Transport

- A statutory CCO with its own Board and CEO
- We deliver 'Transport' for the Auckland Council
- 7,800km road network
- Annual spend \$900M (1/3 O&M, 1/3 PT, 1/3 Capex)
- 900 staff in 6 locations
- 60 RCM staff, budget approx \$290M annually
- Existing contract models in Auckland vary widely



## Behaviours

#### Collaborative Success

- Working to shared objectives and in the best interests of Auckland and New Zealand
- AT will drive integrated collaborative contracts
- We need our service providers 'on the same page'
- Internal collaboration is critical for all parties
- Collaborative behaviours will be encouraged and rewarded



#### The Future of RCM

- The Global and National economic climate will drive our business more than ever
- We need a collaborative, 'best for network' delivery model.
- We need a new customer centric focus
  - Listen, understand, translate simply into what we can deliver....
- "Perception is reality"

## Challenges



#### Our Objectives are clear

- A new level of customer focus
- Simplicity & consistency
- Integrated & proactive maintenance activities
- Collaborative partnerships
- Value for money
- A sustainable contracting environment

### Clarity



#### Supplier Support

- We need our suppliers to help us deliver...
  - simplicity for customers
  - a seamless, innovative service model
  - active collaboration
  - a short transition period without additional costs from terminating existing contracts early

"Coming together is the start, keeping together is progress, working together is success"

#### New RCM Model

|                                     | Details  |
|-------------------------------------|--|
| Contract Form                       | NZS3910 (+ NEC improvements)                             |
| Contract Philosophy/Culture         | Collaborative – using a 'Relationship Management Manual' |
| <b>Boundary Philosophy</b>          | Urban/Rural/Community                                    |
| Number of Contracts/Areas           | 9 Road Maintenance                                       |
|                                     | 2 Street lighting maintenance                            |
|                                     | 3 Technical Support Service Panels                       |
| Contract Areas                      | See Maps   |
| <b>Asset Management Approach</b>    | Boundary to Boundary                                     |
| Scope of Physical Works             | Head Contracts with agreed Subcontractors                |
| Roll Out Programme – Physical Works | South 2012 / Central & West 2013 / North 2014            |
| Contract Terms                      | 4+2+2  |
| Technical Support Services          | 3 Preferred Supplier Panels – all set up in early 2012   |



#### **Technical Support Services**

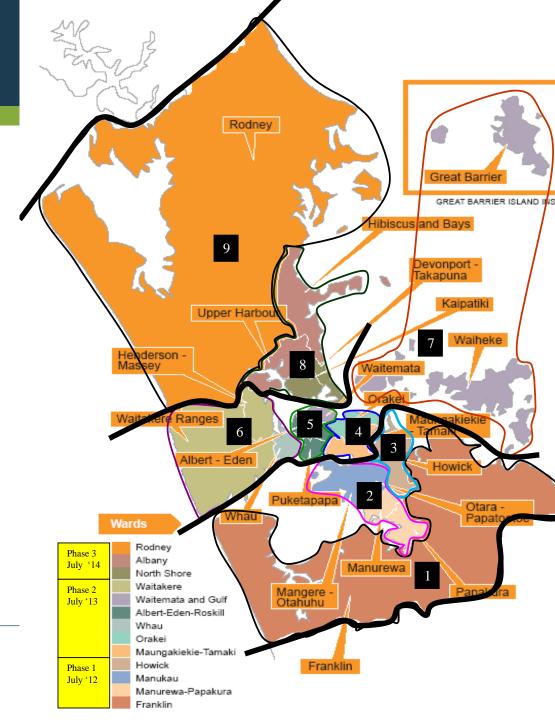
- 3 Preferred supplier panels (total of 8 opportunities)
  - South a panel of 2
  - Central and West a panel of 4
  - North a panel of 2
- A supplier can lead only one panel, but can sit on up to two adjacent panels.

**Panels** 



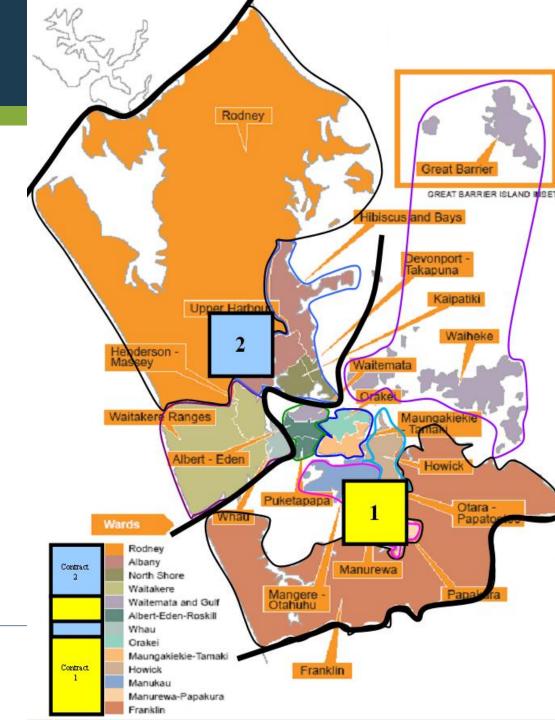
#### **Contract Boundaries**

### Maintenance & Renewals



#### **Contract Boundaries**

Streetlight Maintenance



#### Accountability Changes

- Stormwater
  - From and including cesspit, will move into the AC Stormwater contracts
- Berm mowing moves from AC Parks to RCM
  - AC Parks will deliver Street Tree maintenance & Street Garden maintenance
- Town Centre cleaning
  - From AC Solid Waste to RCM contracts

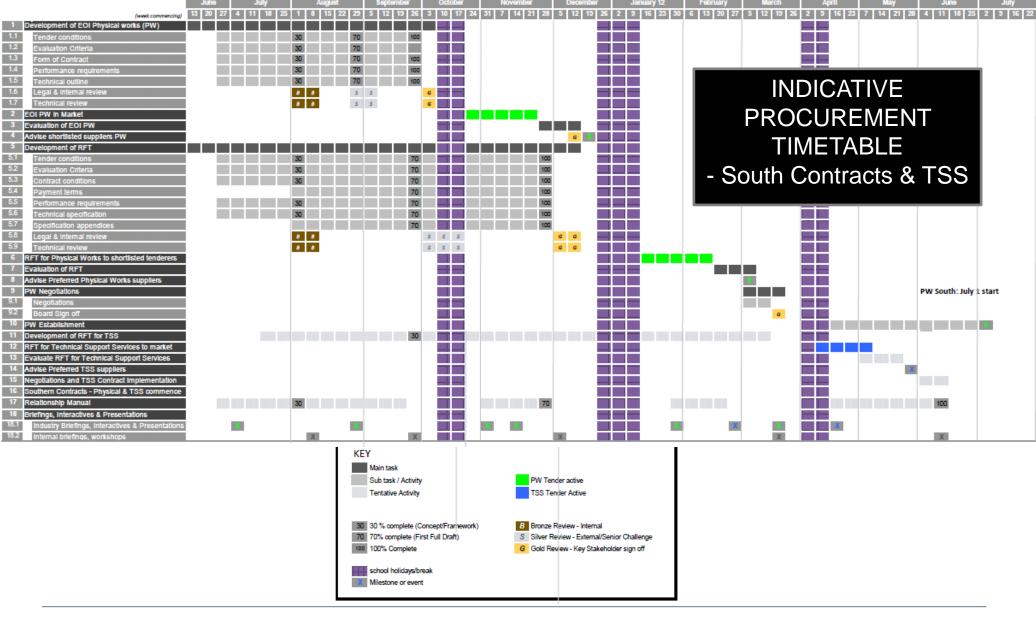
## Integration



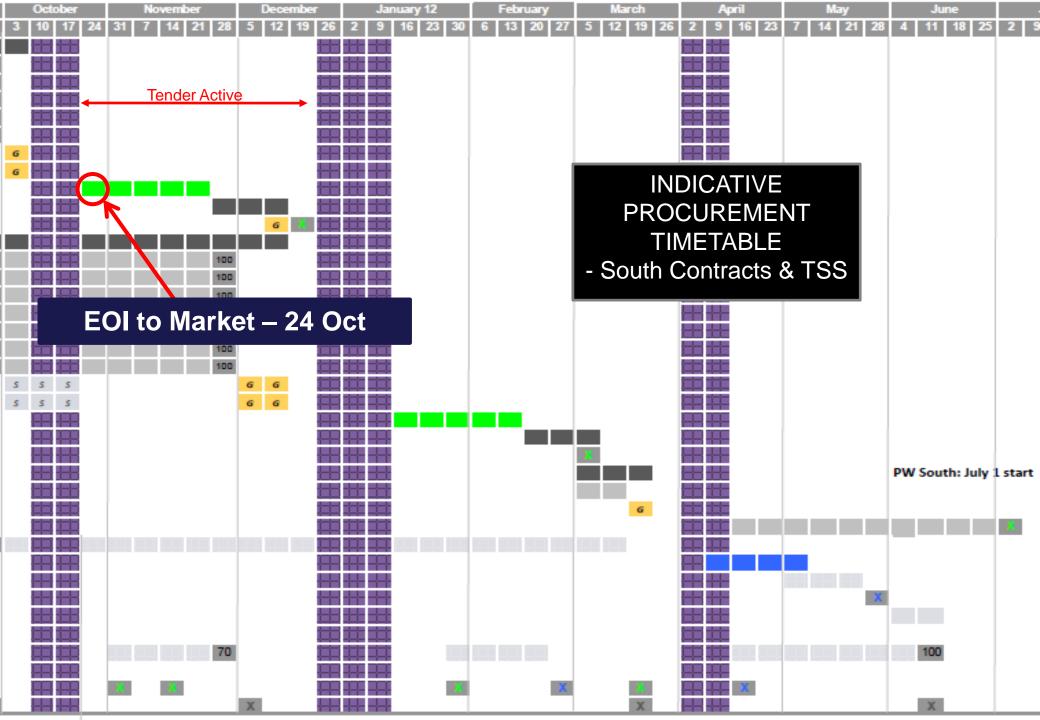
| Location | Agency<br>(existing<br>ELGO) | Contract N      | tumber C         | ontract Type | Contract Name   | Contract Description  | Vendor Name   | Valid From<br>[dd-mmm-<br>yyyy] | Valid To<br>(dd-mmm-yyyy) | Contract<br>Term               | End date if all<br>provisional<br>extensions<br>approved | Total Contract<br>Value<br>[8] | Annual Contract<br>Value<br>(4) | 2010/11 | 2011/12  | 2012/13  | 2013/14  | 2014/15 | 2016/16 |                           |
|----------|------------------------------|-----------------|------------------|--------------|---|---|---|---------------------------------|---------------------------|--------------------------------|--|--------------------------------|---------------------------------|---------|--|----------|----------|---------|---------|---------------------------|
|          | North                        |                 | WITS Physics     | West-        | 0946005/WITS Road Network Maintenance and Renewals Works 20 Works   | Road Network Maintenance and  | Fulton Hogan  | 1/07/2010                       | 30/06/2012                | 2+1+1                          | 50.05/2014   | 30,440,925                     | 10.100.000                      |         |  |          |          |         |         |                           |
|          | NSCC                         | 05/12/05/0      | WATS Physical    | Works        | Da-House Witness operation and maintenance contract   | Cos & maintenance   | Billinger Berger Services NZ Ltd  | 1/07/2010                       | 30/06/2012                | 2+1+1                          | 30/06/2014   | 30,440,926                     | 2,800,000                       |         |  |          |          | _       |         |                           |
|          | RDC                          |                 |                  |              | Water, Stormwater. Parks & Coastal operations contract  | Ope & maintenance   | Downer NZ Ltd   |                                 |                           |                                | 3006/2014  |                                | 681,113                         |         |  | _        |          |         |         |                           |
|          | NSCC                         |                 |                  |              | North Shore - Watercare   | North Shore - Wetercare   | Conneq./ Billinger Berger Services NZ Ltd                               |                                 | 30/06/2013                |                                |  |                                | 7,585,000                       |         |  |          |          |         |         |                           |
|          | RDC                          | _               |                  |              | Rodney - Wetercare Transport Operations (Hibiacus Coast) and Property Operations (District Wide)                              | Rodney - Wetercare This contract is for the provision of                      | Downer EDI Works Fulton Hogan   | 1/07/2009                       | 30/06/2012<br>30/06/2012  | Setat                          | 30,06/2014   |                                | 5,600,000<br>8,300,000          |         |  | _        |          |         |         |                           |
|          | NSCC                         | 07/4            |                  |              | 07/1009/W/TS Streetlighting Maintenance   | Streetlighting Maintenance  | DOWNER EDI ENGINEERING LTD TIA CSL                                      |                                 |                           |                                | 30/06/2012   | 3,679,262                      | 872,008                         |         | _  |          |          |         |         |                           |
|          | RDC                          |                 |                  |              | Transport Operations - Northern, Central and Western Wards  | The contract is for the provision of a  | Downers   | 1/07/2009                       | 30/06/2012                | 3+1+1                          | 30/06/2014   |                                | 20,800,000                      |         |  |          |          |         |         |                           |
|          | NSCC                         | 2               | (1)              |              | City Cleaning Contract  | City Cleaning Contract  | Biffinger Berger Services (NZ)  |                                 | 30/06/2011                |                                | 30/06/2013   | 18,307,823                     | 6,100,000                       |         |  |          |          |         |         |                           |
|          | RDC<br>NSCC                  | 0.004           | , O              |              | Public litter bin collection contract Parks and Street Tree Contract  | Servicing and Maintaining of public<br>Tree Maintenance                       | Remondis (formerly known as Metrowaste) Assiunch                        | 1/07/1905                       | 3006/2020                 | First term to                  | SCORPOR  |                                | 750,000<br>545,192              |         |  |          |          |         |         |                           |
|          | NSCC                         | 084             |                  |              | Parks and Street Tree Contract West   | Tree Maintenance  | Asplundh  | 1/07/1905                       |                           | First term to                  | 300002020  |                                | 525,156                         | -       |  |          |          |         |         |                           |
|          | NSCC                         |                 | cts              |              | Streetscape Maintenance Contract East   | Open space maintenance  | City Care   | 25/06/1905                      | 30/06/2012                |                                | 30/06/2012   |                                | 520,046                         |         |  |          |          |         |         |                           |
|          | NSCC<br>RDC                  |                 |                  |              | Streetscape Maintenance Contract West Facilities Management of Parks, Reserves and Coastal Areas                              | Open space maintenance<br>Full facilities management and                      | Biffinger Burger<br>City Care   | 25/05/1905<br>29/05/1905        | 30/06/2012<br>30/06/2012  |                                | 30/06/2012<br>30/06/2012                                 |                                | 434,600<br>6,200,000            |         |  |          |          |         |         |                           |
|          | RDC                          | _               | a                |              | Pacifies Management of Parks, Reserves and Costal Areas   | Full facilities management and  | Cay Care  | 28061905                        | 30/06/2012                | 30101 (3                       | 30/06/2012   |                                | 0,200,000                       |         |  |          |          |         |         |                           |
|          | Central &                    | Wed             | tr               |              | Auckland City Council Western Road Maintenance Alliance   | The procured scope of the alliance  | Labelian Shelton 1816   | 1/07/2008                       | 30/06/2013                |                                | 30/06/2018   |                                | 30.800.000                      |         |  |          | _        |         |         | Road Corridor Maintenance |
|          | ACC                          | Pi              | 1                |              | Airfeids Maintenance GBI  | General maintenance   | Coles Equipment Ltd   | 1/07/2009                       |                           |                                | 30/06/2014   | 367,634                        | 119,211                         |         |  |          | -        |         |         | Stormwater                |
|          | ACC                          | PN              |                  | Senema       | Road Renewal and General Maintenance Southern Area  | The acope of this contract is for   | Downers   | 1/07/2009                       |                           |                                | 30/06/2014   |                                | 14,600,000                      |         |  |          | •        |         |         | WaterCare                 |
|          | ACC                          | PV              |                  | Semennal     | Road Renewal and General Maintenance Eastern Area   | The scope of this contract is for   | Downers   | 1/07/2009                       | 30/06/2011                |                                | 30/06/2014   |                                | 14,300,000                      |         |  |          | •        |         |         | Parks                     |
|          | ACC<br>ACC                   | - 2             |                  |              | Withels and Rakino is General Maintenance & Renewals  Inthrus Street Lighting Maintenance, Renewal And Capital Physical Works | Maintenance and Renewals  The acope of this contract is for                   | Downer EDI Works Transfield Services (New Zealand) Ltd.                 | 1/07/2008                       |                           |                                | 30/06/2014<br>30/06/2017                                 |                                | 4,800,000<br>2,750,000          |         |  |          | -        |         |         | Solid Waste               |
|          | ACC                          | Pi              | $\sim$           |              | Carriageway Sweeping and Calchpt Cleaning - lethmus south & east - 592  | Sweeping and catchpit cleaning  | Interclean  | 1/07/2008                       | 2 years complete          | 2+1+1                          | 50/06/2013   | 5,499,700                      | 2,700,000                       |         |  |          |          |         |         |                           |
|          | ACC                          | PN              | ( )              |              | Ot Sarrier Island General Maintenance & Renewals  | Maintenance and Renewals  | Fulton Hogan  | 1/07/2008                       | 30/06/2011                | 3+1+1                          | 30/06/2014   |                                | 2,400,000                       |         |  |          |          |         |         |                           |
|          | ACC<br>ACC                   | P               |                  |              | Footpath Renewals - Southern Area   | The scope of this contract is for   | John Filmore Contracting Ltd  | 1/07/2009                       | 30/06/2011                |                                | 30/06/2014<br>30/06/2014                                 |                                | 4,009,250<br>5,876,700          |         |  |          | •        |         |         |                           |
|          | ACC                          | P               |                  | listion      | Footpath Renewals - Eastern Area  Bus shefer supply and installation - 572  | The scope of this contract is for<br>Supply and installation                  | John Filmore Contracting Ltd<br>Ad Shell                                | 1/11/2008                       | 30/06/2011                | 3+1                            | 30/06/2014   | 11,753,400<br>539,805          | 5,876,700<br>240,000            |         |  |          |          | _       |         |                           |
|          | ACC                          | PN              |                  |              | What Maintenance HGI  | Reactive and pro-ective   | 517   |                                 | 30/06/2012                | 2+1+1+1                        | 30/06/2015   |                                | 220,000                         |         |  |          |          |         |         |                           |
|          | ACC                          |                 | Ц                |              | Central - Watercare   | Central - Wetercare   | Utility Services (Thiese)   |                                 | 30/06/2012                |                                |  |                                | 15,700,000                      |         |  |          | •        |         |         |                           |
|          | ACC<br>ACC                   | Res             | $\rightarrow$    |              | East City Streetscape Maintenance West City Streetscape Maintenance   | Streetscape maintenance services<br>Streetscape maintenance services          | Eco Maintenance<br>City Parks Services                                  | 1/03/2009                       | 28/02/2018<br>31/10/2018  | 5 years and 4                  | 28/02/2019   |                                | 5,884,172<br>10,295,662         |         |  |          |          |         |         |                           |
|          | ACC                          | Res             |                  |              | Sectors 2 and 3 Arboriouture  | Arboroutural and other related  | Treescape   | 1/09/2003                       | 30/06/2013                | 2 years and                    | 50/06/2015   |                                | 1,545,929                       | ├──     | <del>                                     </del> |          | -        | _       |         |                           |
| Central  | ACC                          | Risk            | <b>(1)</b>       |              | Sectors 1 and 4 Arboriculture   | Arboroutural and other related  | Asplundh  | 1/09/2003                       | 50002013                  | 2 years and                    | 5000/2013  |                                | 1,491,549                       |         |  |          | •        |         |         |                           |
|          | ACC<br>ACC                   | Resi            |                  |              |   | Arboricultural and other related  | Island Tree Care  | 1/07/2008                       | 31/07/2011                | 9 months                       | 30/06/2011   |                                | 36,600                          |         |  |          |          |         |         |                           |
|          | ACC                          | SWI             |                  |              | Network services agreement/operational stormwater maintenance  Watercourse and outvert maintenance contract                   | Maintenance of SW system<br>maintenance of watercourses                       | Thiese Services Ltd<br>Downer Ltd                                       |                                 |                           | -                              | 30/06/2014   |                                | 511,217<br>110,000              |         |  |          | _        |         |         |                           |
|          | ACC                          | SM              |                  |              | Stormweler Quality Pond meintenance   | maintenance   | Downer Ltd  |                                 |                           | _                              |  |                                | 100,000                         | _       |  | _        | <u> </u> |         |         |                           |
|          | WCC                          |                 | 4                |              | Scalage and Treatment devise maintenance  | maintenance   | To be let   |                                 |                           |                                |  |                                | 2,000,000                       |         |  |          |          |         |         |                           |
|          | WCC                          | EV              | Φ                |              | Stormwater Drainage term maintenance Contract<br>Service Connections for Stormwater Contract                                  | Stormwater maintenance<br>Provide connections to Public SDW                   | Biffinger Berger Services NZ Ltd<br>Downer Edi Works Ltd                |                                 |                           |                                | 30/06/2017   |                                | 1,674,283                       |         |  |          | •        |         |         |                           |
|          | WCC                          | E1              |                  |              | Maintenance of Hynds Stormwater treatment devises (18 nos)  | General maintenance   | Ecowater  | 40359                           | 30/06/2011                | _                              | 30/06/2013   |                                | 115,180                         |         |  |          | •        | _       |         |                           |
|          | wcc                          | E1              |                  |              | Maintenance of Stormwater 360 devices (11 nos)  | General cleaning and maintenance  |   | 40359                           | 3004/2011                 |                                | 5004/2015  |                                | 73,940                          |         |  |          |          |         |         |                           |
|          | WCC                          | 57              |                  |              | Agreement for the supply of wests collection services   | Removal of Illegally dumped rubbish   |   |                                 |                           |                                |  |                                | 400,000                         |         |  |          |          |         |         |                           |
|          | WCC                          | TA              | 1                | Internal     | Street Light Meintenance 2009/2010<br>Irtula Whatipu Drainage   | The contract is for the following   | Electrix<br>Manuell Contractors   | 1/07/2009                       | 30/06/2011                | 2+1+1+1                        | 30/06/2014   |                                | 1,061,093                       |         |  |          | •        | _       |         |                           |
|          | WCC                          | TA              | ctu              |              | Road Remarking and Raised Pavement Markers 2010/11  | The contract is for the following   | Coastine Markers Ltd  | 19/07/2010                      | 30/06/2011                | 1+1+1                          | 30/06/2013   |                                | 60,740                          |         |  |          | _        |         |         |                           |
|          | WCC                          | TA              |                  |              | City Wide Road Maintenance  | The contract is for the following   | FULTON HOGAN LTD - NORTH HARBOUR  | 1/07/2009                       |                           | 2+1+1+1                        | 30/06/2014   |                                | 19,559,541                      |         |  |          |          |         |         |                           |
|          | WGC                          |                 |                  |              | Wetskers - Watercare Citywide Facilities and Response Maintenance   | Waltakere - Watercare<br>Response to Request for Service                      | Conneq / Billinger Berger Services NZ Ltd<br>Parks Maintenance Services | 1/07/2008                       | 30/06/2012                | Original term                  | 30/06/2012   |                                | 7,585,000<br>3,677,114          |         |  |          |          |         |         |                           |
|          | WCC                          | Pi              |                  |              | Landacape Programmed Maintenance Contract   | Passive Parks, Streetscape and  | Conneq Infrastructure Services Ltd                                      | 1/07/2005                       |                           | Original term                  | 30/06/2012   |                                | 3,488,800                       | ├──     |  |          | •        | _       |         |                           |
|          | WCC                          | P6              |                  |              | City Arboriculture Maintenance  | Parks and Street Tree maintenance   | Treescape   | 1/07/2005                       |                           | Original term                  | 30/06/2012   |                                | 1,254,631                       |         |  |          |          |         |         |                           |
|          | WCC                          | Pi              | Stl              |              | Creffs Contract  Plant and Animal Pest Metrianance  | City wide graffit management for<br>Parks and Roadside Environmental          |   | 1/07/2003                       |                           | Original term                  | 30/06/2012<br>30/06/2012                                 |                                | 945,427                         |         |  |          |          |         |         |                           |
|          | WCC                          | Pi              | $\boldsymbol{U}$ |              | Roadside Vegetation Maintenance   | Roadside edge spraying (gutters,  |   | 1/07/2005                       | 30/06/2012                | Original term<br>Original term | 30/06/2012   |                                | 239,982                         |         |  |          | •        |         |         |                           |
|          | wcc                          | P9              | Ø                |              | Containment Peat Plant Control  | Parks and Roadside Environmental  | Targeted Pest Solutions   | 1/07/2009                       | 30/06/2011                | 1+1                            | 30/06/2011   |                                | 145,546                         |         |  |          |          |         |         |                           |
|          | WCC                          | PR              | ÇU               |              | Native Revegetation Programme   | Required to supply and undertake  |   | 28/09/2010<br>1/07/2009         | 28/10/2012                |                                | 28/10/2012<br>30/08/2011                                 |                                | 90,268<br>62,621                |         |  |          |          |         |         |                           |
|          | wcc                          | Pi              |                  |              | Native Revegetation Programme   | Required to supply and undertake  | City Parks Services   | 1/07/2009                       | 30/06/2011                | 7 months                       | 30/06/2011   |                                | 62,621                          | _       |  |          |          |         |         |                           |
|          | South                        |                 | nf               |              |   |   |   |                                 |                           |                                |  |                                |                                 |         |  |          |          |         |         |                           |
| <u> </u> | FDC                          |                 |                  |              | Personing<br>maintenance of public SW systems   | The Contract Works include (but are<br>Routine inspection and maintenance     |   | 1/07/2006                       | 30/06/2011                | 3+1+1                          | 30/06/2013   |                                | 4,397,000                       |         |  | ep-12    |          |         |         |                           |
|          | MOC                          |                 |                  |              | Mangere/Papatoetoe Road Network Maintenance Contract 2009/2012  |   | Fulton Hogan  | 1/07/2009                       | 30/06/2011                | 3+1+1                          | 30/06/2014   | 24,731,838                     | 8,250,000                       |         |  |          |          |         |         |                           |
|          | MOC                          |                 |                  |              | Contract for Stormwater maintenance   | Maintenance<br>Continuous liabilities<br>Inspection                           | City care Ltd   |                                 |                           |                                |  |                                | 1,020,000                       |         |  |          |          |         |         |                           |
|          | MOC<br>FDC                   | 0               |                  |              | Stormwater CCTV Inspection Services Northern and Western Area Road Maintenance  | Inspection The contract is a general road                                     | Transpacific Industrial Solutions IHEB                                  | 1/07/2007                       | 30/06/2011                | 3+1+1                          | 30/06/2013   |                                | 212,3 °3<br>3,085,0             |         |  |          |          |         |         |                           |
|          | PDC                          | PE              | 0                |              | Road Network Maintenance Contract   | Road Network Maintenance Contract   |   | 1/07/2006                       |                           |                                | 30/06/2011   | 8,549,057                      | 4,324,5                         |         |  | •        |          |         |         |                           |
|          | PDC                          | Pt              |                  |              | Papakura Stormwater systems operation & maintenance contract  | 5W maintenance  | Transpacific industrial Solutions                                       |                                 |                           |                                |  |                                | 5903<br>507.2                   |         | Sep-I1   |          |          |         |         |                           |
|          | FDC<br>MCC                   | 0               |                  |              | Town Centre Cleaning and Maintenance The Devokson of the clean sentings for Manuface City                                     | This contract is for the provision This contract is for the street and        | EcoMaintenance<br>EcoMaintenance  | 1                               |                           | 1                              | 30/06/2012   | 30/06/2012                     |                                 |         |  | •        |          |         |         |                           |
|          | PDC                          | PC              | ťĺ               |              | The Provision of dity clean services for Manulau City Plefuse and litter services   | This contract is for the street and<br>Collection of official refuse bags BUT |   |                                 |                           |                                |  |                                |                                 |         |  |          |          |         |         |                           |
|          | FDC                          |                 |                  |              | Footpath Maintenance  | The contract includes the repair or   | Transfield Services (New 2  |                                 |                           | Ju.                            | ily <b>20</b> 1  | 12                             |                                 |         |  |          |          |         |         |                           |
|          | FDC                          |                 | Xis              |              | Streetighting Maintenance and Upgrading Citywide 2010 - 2012  | The control over 1-1-1-1-   | Transfeld Services (New 2   |                                 |                           |                                | ., <u>-</u> v  |                                |                                 |         |  | ļ.       |          |         |         |                           |
|          | MOC                          | -               | Ĭ                |              | Psysment Marking Howick Pakuranga Road Maintenance 2006-2009  | The contract scope includes   | Integrated Treffic Solutions Downer EDI Works                           | 9                               | suth (                    | Onfi                           | racts  | Comp                           | once                            |         |  |          | _        |         |         |                           |
|          | MOC                          |                 |                  |              | Clevedon/Solarry Rd Maintenance Contract 2006-2011  |   | Downer EDI Works Ltd  | 30                              | <del>Julii (</del>        | JUIIL                          | acis   | COIIIII                        | Terrice                         | 7       |  | •        |          |         |         |                           |
|          | PDC                          | Pt              |                  |              | Maintenance and Upgrade of Roading Network Lighting   | Maintenance and Upgrade of  | CSL Traffic<br>Combined Road and Traffic                                |                                 |                           |                                |  |                                |                                 |         |  |          |          |         |         |                           |
|          | MOC MOC                      | C               |                  |              | Maintenance of Treffic Signs and Roadelde Furniture  Ottans Manureurs Road Maintenance Contract 2007/2010                     | This contract is for the supply and   | Combined Road and Traffi<br>Blacktop Construction Ltd                   | 1/07/2007                       | 30/06/2010                | 3+1+1                          | 30/06/2012   | 32,069,413                     | 10,700,0                        |         |  |          |          |         |         |                           |
|          | FDC                          |                 |                  |              | Franklin - Watercare  | Franklin - Wetercare  | United Water  |                                 | 30/06/2012                | -                              | 30002012   |                                | 2,800,0                         |         |  | <u> </u> | -        |         |         |                           |
|          | MCC                          |                 |                  |              | Manufasu - Watercare  | Manukau - Watercare   | City care Ltd   |                                 | 30/06/2017                |                                |  |                                | 6,500,0                         |         |  |          |          |         |         |                           |
|          | PDC                          |                 |                  |              | Papakura - Watercare<br>Maintenance   | Papakurs - Wetercare<br>Open Space maintenance contract                       | Transpacific Industrial Solutions Asplundh Ltd                          |                                 | 30/06/2012                |                                | 30/06/2011   |                                | 1,600,0                         |         |  | •        |          |         |         |                           |
|          | FDC                          |                 |                  |              |   | Design and transfer of the Contract Urban graffiti removal                    | GBC Ltd   |                                 | 1/07/2011                 | -                              | 30/06/2011   |                                | 29,257                          |         |  | •        | -        |         |         |                           |
|          | MOC                          |                 |                  |              | Citywide Garden Contract  | Provision of street and park garden   | City Parks Services   | 1/07/2005                       | 30/06/2012                | 5+1+1                          | 30/06/2012   |                                | 3,024,519                       |         |  |          |          |         |         |                           |
|          | MCC                          |                 |                  |              |   | Maintenance of park and street trees<br>Maintenance of all carparks access    |   | 1/07/2008                       | 30/06/2012                | nii<br>Kanan                   | 30/06/2012<br>30/06/2012                                 |                                | 1,176,076<br>776,630            |         |  |          |          |         |         |                           |
|          | PDC                          | 2256<br>PDG/07/ |                  |              |   |   | HEB Construction  | 1/12/2005                       | 30/06/2012                | 5 years                        | 31/08/2011   |                                | 984,924                         |         |  |          |          |         |         |                           |
|          |                              | - 5-0-011       |                  |              |   |   |   |                                 |                           |                                | J. 1000 2011   |                                |                                 |         |  |          |          |         |         |                           |

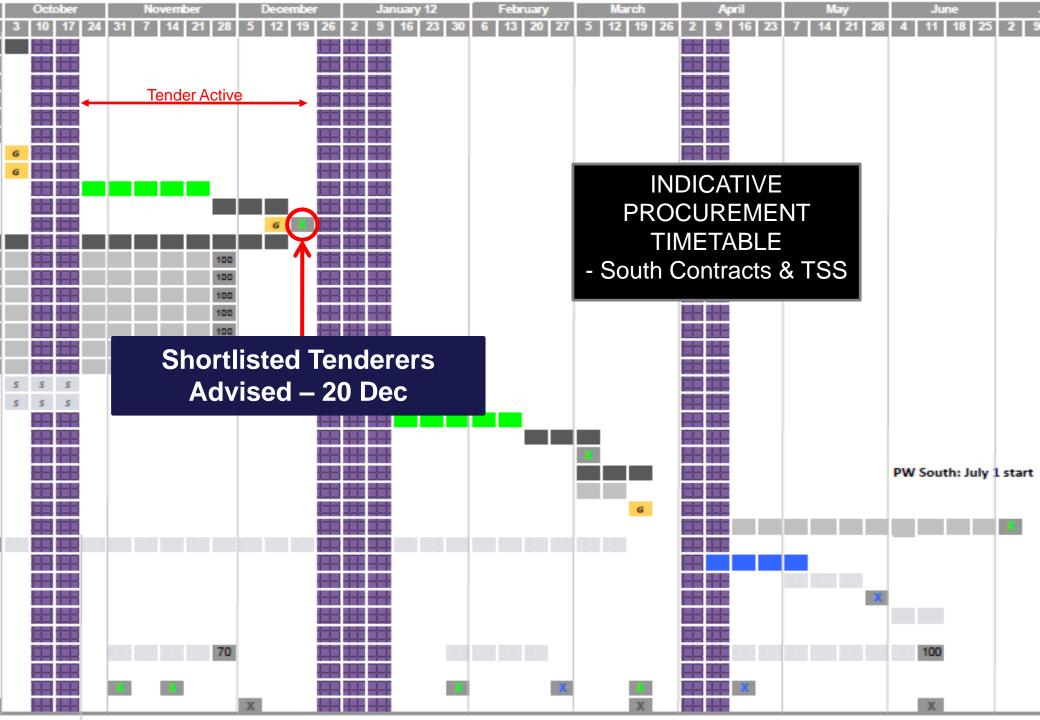
| Location | Agency<br>(existing<br>ELGO) | Contract N  | Number              | Contract Ty | P#       | Contract Name  | Contract Description  | Vendor Name  | Valid From<br>[dd-mmm-<br>yyyy] | Valid To<br>(dd-mmm-yyyy) | Contract<br>Term                        | End date if all<br>provisional<br>extensions<br>approved | Total Contract<br>Value<br>[1] | Annual Contract<br>Value<br>[4] | 2010/11 | 2911/12  | 2012/13  | 2013/14 | 2014/15 | 2015/16 |                           |
|----------|------------------------------|-------------|---------------------|-------------|----------|--|---|--|---------------------------------|---------------------------|---|--|--------------------------------|---------------------------------|---------|--|----------|---------|---------|---------|---------------------------|
|          | North<br>NSCC                | DOMESTIC ST | SW/TS Phys          |             |          | 9446005/WITS Road Network Maintenance and Renewals Works 25 Works  | Road Network Maintenance and  | Fulton Hogen   | 1/07/2010                       | 30/06/2012                | 2+1+1                                   | 30/06/2014   | 30,440,926                     | 10,100,000                      |         |  |          |         |         |         |                           |
|          | NSCC                         | 05/12/05/   | MANUS Phys          | scal Works  |          | 164-60000 WITS Road Network Maintenance and Renewals Works 20 Works Three waters operation and maintenance contract  | Road Network Maintenance and<br>Ops & maintenance                             | Billinger Berger Services NZ Ltd                                       | 1/0//2010                       | 30/06/2012                | 2+1+1                                   | 30/06/2014   | 30,440,926                     | 10,100,000                      |         |  |          |         | _       |         |                           |
|          | RDC                          |             |                     |             | -        | Weter, Stormweter. Parks & Coastal operations contract   | Ope & maintenance   | Downer NZ Ltd  |                                 |                           |   | 3006/2014  |                                | 681,113                         |         |  |          |         |         |         |                           |
|          | NSCC<br>RDC                  |             |                     |             |          | lorth Shore - Watercare  | North Shore - Wetercare   | Conneq / Biffinger Berger Services NZ Ltd                              |                                 | 30/06/2013<br>30/06/2012  |   |  |                                | 7,585,000<br>5,600,000          |         |  |          |         |         |         |                           |
|          | RDC                          | _           |                     |             |          | todney - Wetercare<br>fransport Operations (Hibiacus Coast) and Property Operations (District Wide)  | Rodney - Watercare This contract is for the provision of                      | Downer EDI Works Fulton Hogan  | 1/07/2009                       | 30/06/2012                | 3+1+1                                   | 30/06/2014   |                                | 8,300,000                       |         |  | _        |         |         |         |                           |
| North    | NSCC                         | 07/1        |                     |             |          | 7/1009/W/TS Streetighting Maintenance  | Streetlighting Maintenance  | DOWNER EDI ENGINEERING LTD TIA CSL                                     | 1/07/2007                       |                           | 3+1+1                                   | 30/06/2012   | 3,679,262                      | 872,000                         |         | _  |          |         |         |         |                           |
|          | RDC                          | -           |                     |             |          | Inansport Operations - Northern, Central and Western Wards   | The contract is for the provision of a  |  | 1/07/2009                       | 30/06/2012                | 3+1+1                                   | 30/06/2014   |                                | 20,800,000                      |         |  |          |         |         |         |                           |
|          | NSCC<br>RDC                  | - 2         | $\cap$              |             |          | Thy Cleaning Contract  Public litter bin collection contract   | City Cleaning Contract Servicing and Maintaining of public                    | Biffinger Berger Services (NZ) Remondis (formerly known as Metrowaste) |                                 | 30/06/2011                |   | 30/06/2013   | 18,307,823                     | 6,100,000<br>750,000            |         |  |          |         |         |         |                           |
|          | NSCC                         | 084         | <u> </u>            |             |          | Parks and Street Tree Contract   | Tree Maintenance  | Asplundh   | 1/07/1905                       | 30.002020                 | First term to                           | 30.06/2020   |                                | 545,192                         |         |  |          |         |         |         |                           |
|          | NSCC                         | 084         | cts                 |             |          | Parks and Street Tree Contract West  | Tree Maintenance  | Asplundh   | 1/07/1905                       |                           | First term to                           | 300002020  |                                | 625,156                         |         |  |          |         |         |         |                           |
|          | NSCC<br>NSCC                 |             |                     |             |          | Streetscape Maintenance Contract East  | Open space maintenance Open space maintenance                                 | City Care  | 25/06/1905                      | 30/06/2012                | two years                               | 30/06/2012   |                                | 520,046                         |         |  |          |         |         |         |                           |
|          | RDC                          | _           |                     |             |          | Restacepe Maintenance Contract West<br>Scription Management of Parks, Reserves and Coastal Areas   | Open space maintenance Full facilities management and                         | Bifinger Burger<br>City Care   | 25/06/1905<br>29/06/1905        | 30/06/2012<br>30/06/2012  |   | 30/06/2012<br>30/06/2012                                 |                                | 434,500<br>6,200,000            |         |  |          |         |         |         |                           |
|          |                              |             | $\sigma$            |             |          |  |   | -  |                                 |                           |   |  |                                |                                 |         |  |          |         |         |         |                           |
|          | Central &                    | M           | tr.                 |             |          | Auditand City Council Western Road Maintenance Alliance  | The procured scope of the alliance  | Leightons, Stacktop, MWH   | 1/07/2008                       | 30/06/2013                | 5+5                                     | 30/06/2018   |                                | 30,600,000                      |         |  |          |         |         |         | Road Corridor Maintenance |
|          | ACC                          | PN          | Į                   |             | -        | Urfields Maintenance GBI   | General maintenance   | Coles Equipment Ltd  | 1/07/2009                       | 30/06/2012                | 3+1+1                                   | 30/06/2014   |                                | 119,211                         |         |  |          | •       |         |         | Stormwater                |
|          | ACC                          | PN          |                     |             |          | toad Renewal and General Maintenance Southern Area   | The scope of this contract is for<br>The scope of this contract is for        | Downers  | 1/07/2009                       | 30/06/2011                | 2=1+1+1                                 | 30/06/2014   |                                | 14,800,000                      |         |  |          |         |         |         | WaterCare                 |
|          | ACC<br>ACC                   | - 2         |                     |             |          | toad Renewal and General Maintenance Eastern Area Walhelse and Rakino is General Maintenance & Renewals  | The acope of this contract is for<br>Maintenance and Renewals                 | Downer EDI Works   | 1/07/2009                       | 30/06/2011                |   | 30/06/2014   |                                | 14,300,000                      |         |  |          | ₩       | _       |         | Parks<br>Solid Waste      |
|          | ACC                          | PV          | 0                   |             |          |  | The scope of this contract is for   | Transfield Services (New Zealand) Ltd.                                 | 1/07/2008                       |                           |   | 30/06/2017   | 13,766,663                     | 2,750,000                       |         |  |          | 1       |         |         | Solid Hills               |
|          | ACC<br>ACC                   | PN          |                     |             |          | arriageway Sweeping and Catchpt Cleaning - bithmus south & east - 592  | Sweeping and catchpit cleaning  | Interclean   | 1/07/2008                       |                           |   | 50/06/2013   |                                | 2,700,000                       |         |  |          |         |         |         |                           |
|          | ACC<br>ACC                   | P           |                     |             |          | R Barrier Island General Maintenance & Renewals<br>Footpath Renewals - Southern Area   | Maintenance and Renewals The acope of this contract is for                    | Futton Hogan<br>John Fillmore Contracting Ltd                          | 1/07/2008                       | 30/06/2011<br>30/06/2011  | 3+1+1                                   | 30/06/2014<br>30/06/2014                                 | 7,138,487<br>8,018,500         | 2,400,000<br>4,009,250          |         |  |          | t       |         |         |                           |
|          | ACC                          | PV          |                     |             |          | ootpath Renewals - Eastern Area  | The scope of this contract is for   | John Filmore Contracting Ltd   | 1/07/2009                       | 30/06/2011                | 2+1+1+1                                 | 30/06/2014   |                                | 5,875,700                       |         |  |          |         |         |         |                           |
|          | ACC                          | PN          |                     | 10          | tion (   | lus shelter supply and installation - 572  | Supply and installation   | Ad Shell   | 1/11/2008                       | 30/06/2011                | 3+1                                     | 50/06/2012   | 539,508                        | 240,000                         |         |  |          |         |         |         |                           |
|          | ACC<br>ACC                   | PN          |                     |             |          | Wharf Maintenance HGI<br>Sentral - Watercare   | Reactive and pro-ective<br>Central - Watercare                                | Utilly Services (Thiese)   |                                 | 30/06/2012<br>30/06/2012  | 2+1+1+1                                 | 30/06/2015   | 429,960                        | 220,000<br>15,700,000           |         |  |          | 1       |         |         |                           |
|          | ACC                          | RS          | Щ                   |             |          | antral - Watercare East City Streetscape Maintenance   | Streetscape maintenance services  | Eco Maintenance  | 1/03/2009                       | 28/02/2018                | 5 years and 4                           | 28/02/2019   |                                | 5,884,172                       |         |  |          |         |         |         |                           |
|          | ACC                          | Res         |                     |             |          | Nest City Streetscape Maintenance  | Streetscape maintenance services  | City Parks Services  | 1/11/2008                       | 31/10/2018                |   |  |                                | 10,295,682                      |         |  |          |         |         |         |                           |
|          | ACC                          | Pass        |                     |             |          | Sections 2 and 3 Antoniculture<br>Sections 1 and 4 Antoniculture   | Arboricultural and other related<br>Arboricultural and other related          | Theacape<br>Asplunch   | Uniconst                        | MONORES                   | 17 years and                            | MONORAL  | -                              | T MAKE DISC                     |         |  |          |         |         |         |                           |
|          | ACC                          | PRES        | L<br>(I)            |             | _        |  | Arbonoutural and other related Arbonoutural and other related                 | Island Tree Care   |                                 |                           |   |  |                                |                                 |         |  |          | -       |         |         |                           |
| West     | ACC                          | - 1         |                     |             |          | lehvork services a greement/operational atormwater maintenance   | Maintenance of SW system  | Thiese Services Ltd  |                                 |                           |   | Jud.   | y 2013                         |                                 |         |  |          | •       |         |         |                           |
|          | ADC<br>ADC                   | SW1         |                     |             |          | Watercourse and outvert maintenance contract   | maintenance of watercourses   | Downer Ltd   |                                 |                           |   |  |                                |                                 |         |  |          |         |         |         |                           |
|          | WCC                          | SAM         |                     |             |          | formwater Quality Pond maintenance<br>lookage and Treatment devise maintenance   | maintenance<br>maintenance  | Downer Ltd<br>To be let  |                                 | Centra                    | I and                                   | West 0   | Contrac                        | cts Cor                         | mmei    | nce  |          | -       |         |         |                           |
|          | wcc                          | EV          | <b>(1)</b>          |             |          | Normwater Drainage term maintenance Contract   | Stormwater maintenance  | Biffinger Berger Services NZ Ltd                                       |                                 |                           |   |  |                                |                                 |         |  |          | •       |         |         |                           |
|          | wcc                          | EN          |                     |             |          | Service Connections for Stormwater Contract  | Provide connections to Public SDW   | Downer Edi Works Ltd   |                                 |                           |   |  |                                |                                 |         |  |          |         |         |         |                           |
|          | WCC                          | E7          |                     |             |          | Asintenance of Hynds Stormwater treatment devises (18 nos) Asintenance of Stormwater 350 devices (11 nos)  | General maintenance<br>General cleaning and maintenance                       | Ecowster   | 40350                           | 30/04/2011                | -                                       | 30/04/2013   |                                | 73,940                          |         |  |          |         |         |         |                           |
|          | WCC                          | 57          | ctul                |             |          | greement for the supply of weste collection services   | Removal of illegally dumped rubbish   |  | 1000                            | 30072011                  |   | 3333333  |                                | 400,000                         |         |  |          |         |         |         |                           |
|          | wcc                          | TA          |                     | le le       | ternal C | Street Light Meintenance 2009/2010   | The contract is for the following   | Electrix   | 1/07/2009                       | 30/06/2011                | 2+1+1+1                                 | 30/06/2014   |                                | 1,061,093                       | ,       |  |          |         |         |         |                           |
|          | WCC                          | TA          |                     |             |          | tula Whatipu Drainage<br>Road Remarking and Raised Pavement Markers 2010/11  | The contract is for the following   | Manuell Contractors Coastline Markers Ltd                              | 1/07/2010                       | 30/06/2011                | 1+1+1                                   | 30/06/2013<br>30/06/2013                                 |                                | 55,000<br>50,740                |         |  |          |         |         |         |                           |
|          | WCC                          | TA          |                     |             |          | By Wide Road Maintenance   | The contract is for the following   | FULTON HOGAN LTD - NORTH HARBOUR                                       | 1/07/2009                       |                           | 2=1=1=1                                 | 30/06/2014   |                                | 19,559,541                      |         |  |          | •       |         |         |                           |
|          | wcc                          |             |                     |             |          | Matakera - Watercare   | Waltakere - Watercare   | Conneq / Billinger Berger Services NZ Ltd                              |                                 | 50/06/2012                |   |  |                                | 7,555,000                       |         |  |          |         |         |         |                           |
|          | WCC                          | Pi          |                     |             |          | Stywide Facilities and Response Maintenance<br>andscape Programmed Maintenance Contract  | Response to Request for Service<br>Passive Parks, Sheetscape and              | Parks Maintenance Services Conneg Infrastructure Services Ltd          | 1/07/2008                       | 30/06/2012<br>30/06/2012  | Original term<br>Original term          | 30/06/2012<br>30/06/2012                                 |                                | 3,677,114                       |         |  |          |         |         |         |                           |
|          | WCC                          | Pi          | Str                 |             |          | ity Arborouture Maintenance  | Parks and Street Tree maintenance   | Treescape  | 1/07/2005                       | 30/05/2012                | Original term                           | 30/06/2012   |                                | 1,254,631                       |         | <del>                                     </del> | _        | -       | _       |         |                           |
|          | WCC                          | E46         |                     |             |          | Smiths Contract  | City wide graffiti management for   |  | 1/0//2005                       | 30/06/2012                | Original term                           | 30/06/2012   |                                | 945,427                         |         |  |          |         |         |         |                           |
|          | WCC                          | Ph          | (D)                 |             |          | fant and Animal Pest Maintenance<br>toadaide Vegetation Maintenance  | Parks and Roadside Environmental<br>Roadside edge spraying (gutters,          | Conneq Infrastructure Services Ltd<br>Barry Aspin                      | 1/07/2005                       | 30/06/2012<br>30/06/2012  | Original term                           | 30/06/2012<br>30/06/2012                                 |                                | 406,369<br>239,982              |         |  |          |         |         |         |                           |
|          | WCC                          | Pa          | $\overline{\alpha}$ |             |          | Containment Peat Plant Control   | Parks and Roadside Environmental  |  | 1/07/2009                       | 30/06/2011                | Original term                           | 30/06/2011   |                                | 145,546                         |         |  | _        | •       | _       |         |                           |
|          | WCC                          | PR          | <u>r</u>            |             |          | lative Revegetation Programme  | Required to supply and undertake  |  | 29/09/2010                      | 28/10/2012                |   | 28/10/2012   |                                | 90,260                          |         |  |          |         |         |         |                           |
|          | wcc                          | 176         | J                   |             |          | lative Revegetation Programme  | Required to supply and undertake  | City Parks Services  | 1/07/2009                       | 30/06/2011                | 7 months                                | 30/06/2011   |                                | 62,621                          |         |  |          | _       |         |         |                           |
|          | South                        |             | J                   |             |          |  |   |  |                                 |                           |   |  |                                |                                 |         |  |          |         |         |         |                           |
|          | FDC                          |             | hf                  |             |          | Reseating<br>naintenance of public SW systems  | The Contract Works include (but are<br>Routine inspection and maintenance     |  | 1/07/2006                       | 30/06/2011                | 3+1+1                                   | 30/06/2013   |                                | 4,397,000                       |         |  | ton 17   |         |         |         |                           |
|          | MOC                          |             |                     |             |          | haintenance of public SW systems  Asingere/Papercetce Road Network Maintenance Contract 2009/2012  | House inspection and maintenance  | Transpacific Industrial solutions Fulton Hogan                         | 1/07/2009                       | 30/06/2011                | 3+1+1                                   | 30/06/2014   | 24,731,638                     | 8,250,000                       |         |  | 4p-12    |         |         |         |                           |
|          | MOC                          |             |                     |             |          | Contract for Stormwater maintenance  | Maintenance<br>Confinences Inhilian   | City care Ltd  |                                 |                           |   |  |                                | 1,020,000                       |         |  |          |         |         |         |                           |
|          | MOC                          |             |                     |             |          | Normwater CCTV Inspection Services   |   | Transpacific industrial Solutions                                      |                                 |                           |   |  |                                | 212,3 19                        |         |  |          |         |         |         |                           |
|          | PDC                          | P4          | O                   | )           |          | forthern and Western Area Road Maintenance<br>Road Network Maintenance Contract  | The contract is a general road<br>Road Network Maintenance Contract           | HEB Construction   | 1/07/2007                       | 30/06/2011                | 3+1+1                                   | 30/06/2013<br>30/06/2011                                 | 8,549,057                      | 3,085,0<br>4,324,5              |         |  |          |         |         |         |                           |
|          | PDC                          | Pt          | =                   |             |          | Papakura Stormwater systems operation & maintenance contract   | SW maintenance  | Transpacific Industrial Solutions                                      |                                 |                           |   |  |                                | 390,3                           |         | Sep-11   |          |         |         |         |                           |
|          | FDC                          | a           |                     |             |          | own Centre Cleaning and Maintenance  | This contract is for the provision  | EcoMaintenance   |                                 |                           | 1                                       | 30/06/2012   |                                | 507.2                           |         |  |          |         |         |         |                           |
|          | MCC<br>PDC                   | 201<br>PD   | ĮĮ                  |             |          | The Provision of city clean services for Manukau City<br>Refuse and litter services  | This contract is for the street and<br>Collection of official refuse bags BUT | CooMaintenance<br>Whate management (also )                             |                                 |                           |   |  |                                |                                 |         |  |          |         |         |         |                           |
|          | FDC                          |             |                     |             |          | ootpath Maintenance  | The contract includes the repair or   |  |                                 |                           | Ju                                      | ily 201  | 12                             |                                 |         |  |          |         |         |         |                           |
|          | MCC                          |             | (J)                 |             |          | Streetlighting Maintenance and Upgrading Citywide 2010 - 2012  |   | Transfield Services (New 2   |                                 |                           | Uu                                      | ily ZU   | -                              |                                 |         |  |          |         |         |         |                           |
|          | FDC<br>MCC                   | 0           | XiS                 |             |          | Pavement Marking<br>fowick Pakuranga Road Maintenance 2006-2009  | The contract scope includes   | Integrated Treffic Solutions Downer EDI Works                          | e.                              | suth (                    | Cont                                    | racte  | Comp                           | 20000                           |         |  |          |         |         |         |                           |
|          | MCC                          |             | Y                   |             | -        | Sevedon/Solany Rd Maintenance Contract 2008-2011   |   | Downer EDI Works Ltd   | 30                              | <del>Julii (</del>        | JUIIL                                   | racts  | COIIIII                        | Terrice                         |         |  |          |         |         |         |                           |
|          | PDC                          | PE          |                     |             |          |  |   | CSL Treffic  |                                 |                           |   |  |                                |                                 |         |  |          |         |         |         |                           |
|          | FDC<br>MCC                   | 0           | П                   |             |          | Asintenance of Traffic Signs and Roadelde Furniture Dians Manureurs Road Maintenance Contract 2007/2010  | This contract is for the supply and   | Combined Road and Traffi<br>Stacktop Construction Ltd                  | LETTOR                          | 30/06/2010                | 3+1+1                                   | 30/06/2012   | 32,069,413                     | 10,700,0                        |         |  |          |         |         |         |                           |
|          | FDC                          |             |                     |             |          | Sans Manureers Road Maintenance Contract 2007/2010  ranklin - Watercane  | Franklin - Watercare  | United Water   | 110//2007                       | 30/06/2012                | January .                               | Juruta 2012  | 32,009,413                     | 2,800,0                         |         |  | -        |         |         |         |                           |
|          | MOC                          |             |                     |             |          | Vanukau - Watercare  | Menulosu - Wetercare  | City care Ltd  |                                 | 30/06/2017                |   |  |                                | 6,500,0                         |         |  |          |         |         |         |                           |
|          | PDC                          |             |                     |             |          |  | Papakura - Watercare<br>Open Space maintenance contrad                        | Transpecific Industrial Solutions Asplundh Ltd                         |                                 | 30/06/2012                |   | 30/06/2011   |                                | 1,600,0                         |         |  | ,        |         |         |         |                           |
|          | FDC                          |             |                     |             |          |  | Urban graffiti removal  | GBC Ltd  | $\vdash$                        | 1/07/2011                 | _                                       | 30/06/2011   |                                | 29,257                          |         |  | <u> </u> |         |         |         |                           |
|          | MOC                          |             |                     |             |          | Citywide Garden Contract   | Provision of street and park garden   | City Parks Services  | 1/07/2005                       | 30/06/2012                | 5+1+1                                   | 30/06/2012   |                                | 3,024,519                       |         |  |          |         |         |         |                           |
|          | MGC                          | 225         |                     |             |          |  | Maintenance of park and abset trees<br>Maintenance of all carparks access     |  | 1/12/2005                       | 3006/2012<br>3006/2012    | nil<br>5 years                          | 3006/2012<br>3006/2012                                   |                                | 1,176,076<br>776,632            |         |  |          |         |         |         |                           |
|          | PDC                          | POCIO       |                     |             |          |  |   | HEB Construction   |                                 | Service 12                | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 31/08/2011   |                                | 984,924                         |         |  |          |         |         |         |                           |
|          |                              | - 0000      |                     |             |          | A STATE OF THE STA |   |  |                                 |                           |   | 2170072011   |                                | 801,924                         |         |  |          |         |         |         |                           |

| Location | Agency<br>(existing<br>ELGO) | Contr    | ract Number       | Contract       | Туре       | Contract Name  | Contract Description  | Vendor Name   | Valid From<br>[dd-mmm-<br>yyyy] | Valid To<br>[dd-mmm-yyyy] | Contract<br>Term | End date if all<br>provisional<br>extensions<br>approved | Total Contract<br>Value<br>[1] | Annual Contract<br>Value<br>[9] | 2010/11 | 2011/12 | 2912/13  | 2013/14 | 2014/15 | 2015/16 |                  |
|----------|------------------------------|----------|-------------------|----------------|------------|--|---|---|---------------------------------|---------------------------|------------------|--|--------------------------------|---------------------------------|---------|---------|----------|---------|---------|---------|------------------|
| <u> </u> | North                        | 09/4     | 4600SW/TS         | Physical Works |            | 0946005,W/TS Road Network Maintenance and Renewals Works 20 Works  | Road Network Maintenance and  | Fulton Hogan  | 1/07/2010                       | 30/06/2012                | 2+1+1            | 3006/2014  | 30,440,926                     | 10,100,000                      |         |         | · —      |         |         |         |                  |
|          | NSCC                         | 05/1     | NO. OF THE PERSON |                |            | Three waters operation and maintenance contract  | Ope & maintenance   | Siffinger Berger Services NZ Ltd  |                                 |                           |                  | 30/06/2017   |                                | 2,800,000                       |         |         |          |         |         |         |                  |
|          | REC                          |          |                   |                |            | Water, Stormwater, Parks & Coastal operations contract North Storm - Watercore   | Ope & maintenance<br>North Shore - Watercare  | Downer NZ Ltd   |                                 |                           |                  | 30/06/2014   |                                | 681,113                         |         |         |          |         |         |         |                  |
|          | RDC                          | -        |                   |                | _          | North Shore - Watercere Rodney - Watercere   | North Shore - Wetercare<br>Rodney - Wetercare   | Conneq / Biffinger Berger Services NZ Ltd<br>Downer EDI Works                 |                                 |                           |                  |  |                                |                                 |         |         |          | `       |         |         |                  |
|          | RDC                          | -        |                   |                | -          | Transport Operations (Hibiacus Coast) and Property Operations (District Wide)  | This contract is for the provision of   | Fulton Hogen  | 1/07/200                        |                           |                  |  | Links                          | 2014                            |         |         |          |         |         |         |                  |
| North    | NSCC                         | 07/1     | 4                 |                |            | 07/1009/W/TS Streetlighting Maintenance  | Streetlighting Maintenance  | DOWNER EDI ENGINEERING LTD TIA CSL  |                                 |                           |                  |  | July                           | 2014                            |         |         |          |         |         |         |                  |
|          | RDC<br>NSCC                  |          |                   | _              |            | Transport Operations - Northern, Central and Western Wards  The contract for the provision of a Downson 1/507/200  Only Cleaning Contract  Only Cleaning Contract  Only Cleaning Contract  Only Cleaning Contract  Servicion and Metal-Internal Property and Metal-Internal Property (Income and Metal-Internal Property (Inco |   |   |                                 |                           |                  |  |                                |                                 |         |         |          |         |         |         |                  |
| -        | RDC                          | 1        | 1 (               | ח ח            | _          | Public litter bin collection contract  | Servicing and Maintaining of public   | Remondis (formerly known as Metrowaste)                                       | _                               |                           | NO               | orth Co  | ontrac                         | cts Co                          | mm      | ence    | •        |         |         |         |                  |
|          | NSCC                         | 084      |                   | 4              |            | Parks and Street Tree Contract   | Tree Maintenance  | Asplundh  | 1/07/190                        |                           |                  |  |                                |                                 |         |         |          |         |         |         |                  |
|          | NSCC                         | 054      | ( t               | <b>5</b>       |            | Parks and Street Tree Contract West  | Tree Maintenance  | Asplundh  | 1/07/190                        |                           |                  |  |                                |                                 |         | _       |          |         |         |         |                  |
|          | NSCC<br>NSCC                 |          |                   | _              | _          | Streetscape Maintenance Contract East Streetscape Maintenance Contract West  | Open space maintenance Open space maintenance   | Oily Care<br>Billinger Burger   | 25/05/1905<br>25/05/1905        | 30/06/2012<br>30/06/2012  | two years        | 30/06/2012<br>30/06/2012                                 |                                | 520,046<br>434,500              |         |         |          |         |         |         |                  |
|          | RDC                          | -        | C                 | 0              | _          | Facilities Management of Parks, Reserves and Coastal Areas   | Full facilities management and  | City Care   | 29/06/1905                      | 30/06/2012                | 3+1+1 (3         | 30/06/2012   |                                | 6,200,000                       |         |         |          |         |         |         |                  |
|          | Central                      |          |                   | U              |            |  |   |   |                                 |                           |                  |  |                                |                                 |         |         |          |         |         |         | W                |
|          | ACC                          | N W      |                   | 38             | _          | Auckland City Council Western Road Maintenance Alliance  | The procured scope of the siliance  | Leightons, Blacktop, MWH  | 1/07/2008                       | 30/06/2013                | 5+5              | 30/06/2018   |                                | 30,600,000                      |         |         |          | •       |         |         | Road Corridor Ma |
|          | ACC                          | PN       |                   |                |            | Airfeids Maintenance GBI   | General maintenance   | Coles Equipment Ltd   | 1/07/2009                       | 50062012                  | 3+1+1            | 30/06/2014   | 357,534                        | 119,211                         |         |         |          | •       |         |         | Stormwater       |
|          | ACC                          | PN       |                   |                | Genevals.  | Road Renewal and General Maintenance Southern Area   | The acope of this contract is for<br>The acope of this contract is for  | Downers   | 1/07/2009                       | 30/06/2011                | 2+1+1+1          | 30/06/2014   | 30,991,990                     | 14,800,000                      |         |         |          |         |         |         | WaterCare        |
|          | ACC<br>ACC                   | 1 2      |                   | 7              | dementals. | Road Renewal and General Maintenance Eastern Area  Walhelse and Raking is General Maintenance & Renewals   | The acope of this contract is for<br>Maintenance and Renewals   | Downers<br>Downer EDI Works   | 1/07/2009                       | 30/06/2011                | 2+1+1+1          | 30/05/2014<br>30/05/2014                                 | 32,720,161<br>14,422,945       | 14,300,000<br>4,800,000         |         |         | _        | •—      |         |         | Parks            |
|          | ACC                          | PV       |                   |                | _          | lathmus Street Lighting Maintenance, Renewal And Capital Physical Works  | The scope of this contract is for   | Transfield Services (New Zealand) Ltd.  | 1/07/2008                       | 30/06/2013                | 5+1+1+1          | 30/06/2017   | 13,766,663                     | 2,750,000                       |         |         | _        | •       |         |         | Solid Waste      |
|          | ACC                          | PN       |                   |                |            | Carriageway Sweeping and Catchpt Cleaning - Isthmus south & east - 592   | Sweeping and catchpit cleaning  | Interclean  | 1/07/2008                       |                           |                  | 30/06/2013   | 5,499,700                      | 2,700,000                       |         |         |          |         |         |         |                  |
|          | ACC                          | I N      |                   | )              |            | Gt Sarrier Island General Maintenance & Renewals   | Maintenance and Renewals  | Fulton Hogan  | 1/07/2008                       | 30/06/2011                | 3=1=1            | 30/06/2014   | 7,138,487<br>8,018,500         | 2,400,000                       |         |         |          | •       |         |         |                  |
|          | ACC                          | P        |                   | _              | _          | Footpath Renewals - Southern Area Footpath Renewals - Eastern Area   | The scope of this contract is for<br>The scope of this contract is for  | John Fillmore Contracting Ltd<br>John Fillmore Contracting Ltd                | 1/07/2009                       | 30/06/2011                | 2+1+1+1          | 30/05/2014<br>30/05/2014                                 | 11,753,400                     | 4,009,250<br>5,876,700          |         |         |          | •       |         |         |                  |
|          | ACC                          | P        |                   |                | lation     | Bus sheller supply and installation - 572  | Supply and installation   | Ad Shell  | 1/11/2008                       | 3006/2011                 | 3+1              | 30/06/2012   | 539,506                        | 240,000                         |         |         |          |         |         |         |                  |
|          | ACC                          | P        | •                 |                |            | Wharf Maintenance HGI  | Reactive and pro-active   | STF   |                                 | 30/06/2012                | 2+1+1+1          | 30/06/2015   | 429,980                        | 220,000                         |         |         |          |         |         |         |                  |
|          | ACC                          |          |                   | -              |            | Central - Watercare East City Streetscape Maintenance  | Central - Wetercare<br>Streetscape maintanance services   | Utility Services (Thiese) Eco Maintenance                                     | 1/03/2009                       | 30/06/2012<br>28/02/2018  |                  | 25/02/2019   |                                | 15,700,000                      |         |         | _        | •       |         |         |                  |
|          | ACC                          | Res      |                   |                | _          | West City Streetscape Maintenance  | Streetscape maintenance services  | City Parka Services   | 1/11/2008                       | 31/10/2018                | 5 years and 4    | 20022019   |                                | 10,295,662                      |         |         | _        | _       |         |         |                  |
|          | ACC                          | 188      | 2                 |                |            | Sectors 2 and 3 Arboriculture  | Arboroutural and other related  | Treescape   | Uniconst                        | Mindelli                  | 7 years and      | Makedibl   |                                | TRANSPO                         | _       |         |          | •       |         |         |                  |
| Central  | ACC                          | Riti     |                   | D              |            | Sectors 1 and 4 Artoriculture  | Arborioutural and other related   | Asplundh  |                                 |                           |                  |  |                                |                                 |         |         |          | •       |         |         |                  |
| West     | ADC                          | Resi     |                   |                | _          | Welhelse Island tree maintenance agreement  Network services a greement/operational stormwater maintenance   | Arboricultural and other related Maintenance of SW system   | Island Tree Care Thiese Services Ltd  |                                 |                           |                  | la de  | . 2042                         |                                 |         |         |          |         |         |         |                  |
|          | ADC                          | SW1      |                   |                | _          | Wetercourse and culvert maintenance contract   | maintenance of watercourses   | Downer Ltd  |                                 |                           |                  | July   | y <b>2013</b>                  |                                 |         |         |          | •       |         |         |                  |
|          | ADC                          | SM       |                   |                |            | Stormwater Quality Pond maintenance  | maintenance   | Downer Ltd  |                                 | Contra                    | land             | West C   | ontrac                         | ste Con                         | nmar    | 100     |          |         |         |         |                  |
|          | WCC                          | _        |                   | 1              |            | Scalage and Trestment devise maintenance   | maintenance   | To be let   | •                               | <del>Je</del> iili a      | ii aiiu          | Mesi C   | Juliuac                        | JIS CUI                         | IIIIIEI | ICE     |          | _       |         |         |                  |
|          | WCC                          | EV       |                   | D              | _          | Stormwater Drainage term maintenance Contract Service Connections for Stormwater Contract  | Stormwater maintenance Provide connections to Public SDW  | Bilfinger Berger Services NZ Ltd<br>Downer Edi Works Ltd                      |                                 |                           |                  |  |                                |                                 |         |         |          | •       |         |         |                  |
|          | wcc                          | E1       | S .               |                |            | Maintenance of Hynda Stormwater treatment devises (18 nos)   | General maintenance   | Ecowater  | 70000                           | annoneur I                | 1                | 2002013  |                                | 110,100                         |         |         |          |         |         |         |                  |
|          | WCC                          | E        |                   | <b>5</b>       |            | Maintenance of Stormwater 360 devices (11 nos)   | General cleaning and maintenance  | Cowster   | 40359                           | 3004/2011                 |                  | 30/04/2013   |                                | 73,940                          |         |         |          |         |         |         |                  |
|          | WCC                          | 5        |                   |                | Informat   | Agreement for the supply of weste collection services  Street Light Maintenance 2009/2010  | Removal of liegally dumped rubbish<br>The contract is for the following   | Civic Contractors   | 1/07/2009                       | 30/06/2011                | 2+1+1+1          | 30/06/2014   |                                | 400,000<br>1,061,093            |         |         |          |         |         |         |                  |
| <b></b>  | WCC                          | TA       |                   |                |            | Hula Whatipu Drainage  | The context is for the following  | Manuell Contractors   | 1/07/2010                       | 30/06/2011                | 10101            | 30/06/2013   |                                | 55,000                          |         |         | _        | •       | _       |         |                  |
|          | WCC                          | TA       | 4                 | 5              |            | Road Remarking and Raised Pavement Markers 2010/11   | The contract is for the following   | Coastine Markers Ltd  | 19/07/2010                      | 30/06/2011                | 1+1+1            | 30/06/2013   |                                | 60,740                          |         |         |          | •       |         |         |                  |
|          | WCC                          | TA       |                   | 46             |            | City Wide Road Maintenance<br>Wile failcere - Widercare  | The contract is for the following<br>Waltakers - Watercare  | FULTON HOGAN LTD - NORTH HARBOUR<br>Conneq / Biffinger Serger Services NZ Ltd | 1/07/2009                       | 3006/2011<br>3006/2012    | 2+1+1+1          | 30/06/2014   |                                | 19,559,541<br>7,555,000         |         |         |          | •       |         |         |                  |
|          | WCC                          | Pi       |                   | <b>O</b>       | _          | Cityvide Facilities and Response Maintenance   | Response to Request for Service   | Parks Maintenance Services  | 1/07/2008                       | 30/06/2012                | Original term    | 30/06/2012   |                                | 3,677,114                       |         |         | _        | •       |         |         |                  |
|          | WCC                          | Pi       | 1                 | 46             | -          | Landscape Programmed Maintenance Contract  | Passive Parks, Streetscape and  | Conneq Infrastructure Services Ltd  | 1/07/2005                       | 30/06/2012                | Original term    | 30/06/2012   |                                | 3,488,800                       |         |         |          | •       |         |         |                  |
|          | WCC                          | Pi       | •                 | -              |            | City Arboriculture Maintenance   | Parks and Street Tree maintenance   | Treescape   | 1/07/2005                       | 30/05/2012                | Original term    | 30/06/2012   |                                | 1,254,631                       |         |         |          | •       |         |         |                  |
|          | WCC                          | Pi       | t                 | _              |            | Graffit Contract   | City wide graffiti management for   | Tag Out Trust   | 1/07/2003                       | 30/05/2012                | Original term    | 30/06/2012   |                                | 945,427<br>406,369              |         |         |          |         |         |         |                  |
| -        | WCC                          | Pi       |                   | "              | -          | Plant and Animal Pest Maintenance Roadelde Vegetation Maintenance  | Parks and Roadside Environmental   Conneq Infrastructure Services Ltd   1/07/2006   30/06/2012   Original form   30/06/2012 |   |                                 |                           |                  |  | 239,982                        |                                 |         |         | •        |         |         |         |                  |
|          | wcc                          | Pi       |                   | $\mathbf{K}$   |            | Containment Peet Plant Control   | Parks and Roadside Environmental  | Targeted Pest Solutions   | 1/07/2009                       | 30/06/2011                | 1+1              | 30/06/2011   |                                | 145,546                         |         |         | _        | •       |         |         |                  |
|          | WCC                          | PK       |                   | <u>ל</u>       |            | Native Revegetation Programme  | Required to supply and undertake  | The Plant People  | 29/09/2010                      | 28/10/2012                |                  | 26/10/2012   |                                | 90,260                          |         |         |          |         |         |         |                  |
|          | wcc                          | Pi       | 1 5               |                |            | Native Revegetation Programme  | Required to supply and undertake  | City Parks Services   | 1/07/2009                       | 30/06/2011                | 7 months         | 30/06/2011   |                                | 62,621                          |         |         |          |         |         |         |                  |
|          | South                        |          | 4                 | _              |            |  |   |   |                                 |                           |                  |  |                                |                                 |         |         | •        |         |         |         |                  |
|          | FDC                          |          | 1 6               |                |            | Reseating maintenance of public SW systems   | The Contract Works include (but are<br>Routine Inspection and maintenance   |   | 1/07/2006                       | 30/06/2011                | 3+1+1            | 30/06/2013   |                                | 4,397,000                       |         |         |          |         |         |         |                  |
|          | MCC                          | +-       | 1                 |                | -          | Mangere/Papatoetoe Road Network Maintenance Contract 2009/2012   | TOUR HAPPOON BIG HARDEN CO  | Fulton Hogan  | 1/07/2009                       | 50/06/2011                | 3+1+1            | 30/06/2014   | 24,731,638                     | 8,250,000                       | _       |         | ab-12    |         |         |         |                  |
|          | MOC                          |          |                   |                |            | Contract for Stormwater maintenance  | Maintenance   | City care Ltd   |                                 |                           |                  |  |                                | 1,020,000                       |         |         | •        |         |         |         |                  |
|          | MOC                          |          |                   |                |            | Stormwater CCTV Inspection Services  | Inspection  | Transpacific Industrial Solutions   |                                 |                           |                  |  |                                | 212,3 19                        |         |         |          |         |         |         |                  |
|          | PDC                          | 0        |                   | $\supset$      | -          | Northern and Western Area Road Maintenance Road Network Maintenance Contract   | The contract is a general road<br>Road Network Maintenance Contract   | HEB Construction  | 1/07/2007                       |                           | 3=1=1            | 30/06/2013<br>30/06/2011                                 | 8,649,057                      | 3,085,0<br>4,324,5              |         |         | <b>↓</b> | _       |         |         |                  |
| -        | PDC                          | P        |                   | 46             | -          | Papakura Stormwater systems operation & maintenance contract   | SW maintenance  | Transpacific industrial Solutions   |                                 |                           |                  |  | 4,5-4,5-1                      | 390,3                           |         | Sep-III | •        |         |         |         |                  |
|          | FDC                          | 0        |                   | _              |            | Town Centre Cleaning and Maintenance   | This contract is for the provision  | EcoMaintenance  |                                 |                           |                  | 30/06/2012   |                                | 507.2                           |         |         |          |         |         |         |                  |
|          | MCC                          | 26       | 9                 |                |            | The Provision of city clean services for Manulosu City   | This contract is for the street and   | EcoMaintenance  |                                 |                           |                  |  |                                |                                 |         |         |          |         |         |         |                  |
|          | FDC                          | P        |                   | _              | -          | Refuse and Itter services Footoeth Maintenance   | Collection of official refuse bags BUT<br>The contract includes the repair or   | Transfeld Services (New 2   |                                 |                           | 1                | J., 204  | 2                              |                                 |         |         |          |         |         |         |                  |
| South    | MCC                          |          | l c               | <b>n</b>       | -          | Streetlighting Maintenance and Upgrading Citywide 2010 - 2012  |   | Transfeld Services (New 2   |                                 |                           | Ju               | ily 201  | 4                              |                                 |         |         |          |         |         |         |                  |
|          | FDC                          | 0        |                   | 4              |            | Pavement Marking   | The contract scope includes   | Integrated Treffic Solutions  |                                 | 41 4                      |                  |  |                                |                                 |         |         | ī        |         |         |         |                  |
|          | MCC                          | -        |                   | 7              | _          | Howick Pakurange Road Maintenance 2006-2009  Clevedon/Solarny Rd Maintenance Contract 2006-2011  |   | Downer EDI Works<br>Downer EDI Works Ltd                                      | Sc                              | outh (                    | Sonti            | racts  | Comm                           | nence                           |         |         | •        |         |         |         |                  |
|          | PDC                          | PE       |                   |                | -          | Maintenance and Upgrade of Roading Network Lighting  | Maintenance and Upgrade of  | CSL Treffic   |                                 |                           |                  |  |                                |                                 |         |         | <u> </u> | _       |         |         |                  |
|          | FDC                          | 0        |                   | اکری           |            | Maintenance of Treffic Signs and Roadelde Furniture  | This contract is for the supply and   | Combined Road and Traffi  |                                 |                           |                  |  |                                |                                 |         |         | Ť        |         |         |         |                  |
|          | MOC                          |          |                   |                |            | Otans Manurewa Road Maintenance Contract 2007/2010   |   | Blacktop Construction Ltd   | 1/07/2007                       | 30/06/2010                | 3+1+1            | 30/06/2012   | 32,069,413                     |                                 |         |         |          |         |         |         |                  |
|          | FDC<br>MCC                   |          |                   |                |            | Franklin - Watercere<br>Manufaru - Watercere   | Franklin - Wetercare<br>Menulosu - Wetercare  | United Water<br>Oily care Ltd   |                                 | 30/06/2012<br>30/06/2017  |                  |  |                                | 2,800,0<br>6,500,0              |         |         |          |         |         |         |                  |
| <u> </u> | PDC                          | +        |                   |                | _          | Papakura - Watercare   | Papakura - Watercare  | Transpecific industrial Solutions   | $\vdash$                        | 30/06/2012                | _                |  |                                | 1,600,0                         |         |         |          |         |         |         |                  |
|          | FDC                          |          |                   |                |            | Maintenance  | Open Space maintenance contract-  | Asplundh Ltd  |                                 |                           |                  | 30/06/2011   |                                | 865,266                         |         |         | •        |         |         |         |                  |
|          | FDC                          |          |                   |                |            | Charte Carles Costerd  | Urban graffiti removal  | GBC Ltd   | 1,000,000                       | 1/07/2011                 | Total .          | 30/06/2011   |                                | 29,257                          |         |         | I        |         |         |         |                  |
| <u> </u> | MCC                          | $\vdash$ |                   |                | _          | Citywide Garden Contract Tree Maintenance  | Provision of street and park garden<br>Maintenance of park and street trees   |   | 1/07/2008                       | 30/06/2012<br>30/06/2012  | 5+1+1<br>nii     | 30/06/2012<br>30/06/2012                                 |                                | 3,024,519<br>1,176,076          |         |         | •        | _       | _       |         |                  |
|          | MCC                          | _        | 2256              |                |            | Hard Surface Maintenance   | Maintenance of all carpants access  | Hard Surface Maintenance Ltd  | 1/12/2005                       |                           | 5 years          | 30/06/2012   |                                | 776,632                         |         |         |          |         |         |         |                  |
|          | PDG                          | PC       | DG/07/12          |                |            | Provision of Parks and Reserves maintenance services   | Parks & Reserves maintenance  | HEB Construction  |                                 |                           |                  | 31/08/2011   |                                | 984,924                         |         |         | i e      |         |         |         |                  |
|          |                              |          |                   |                |            |  |   |   |                                 |                           |                  |  |                                |                                 |         |         |          |         |         |         |                  |

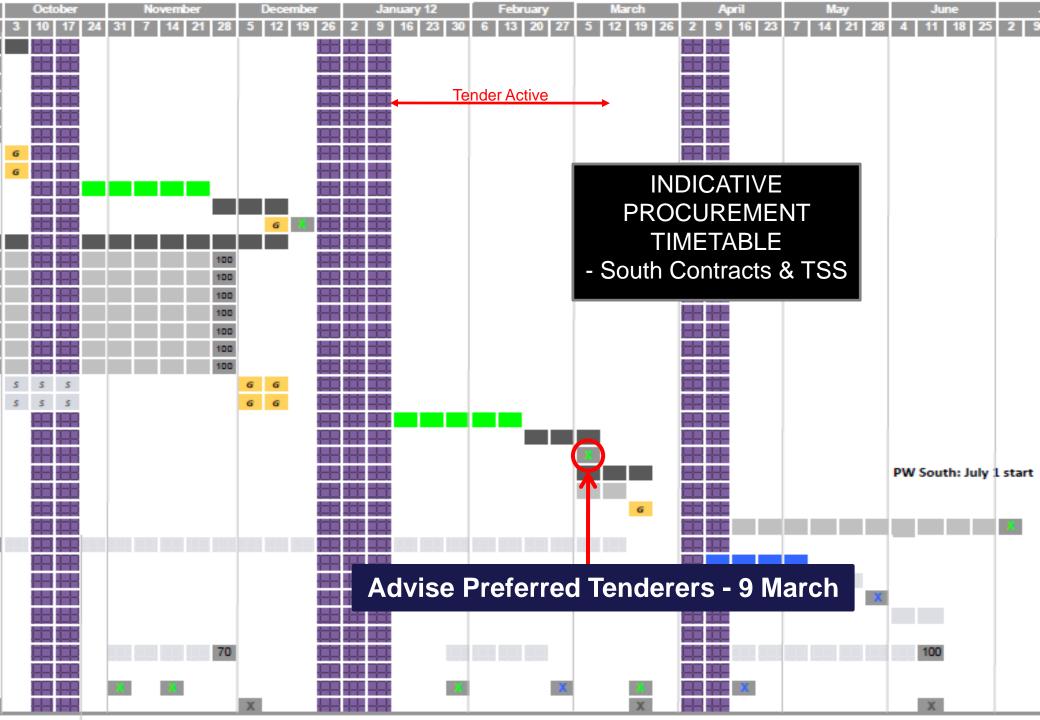


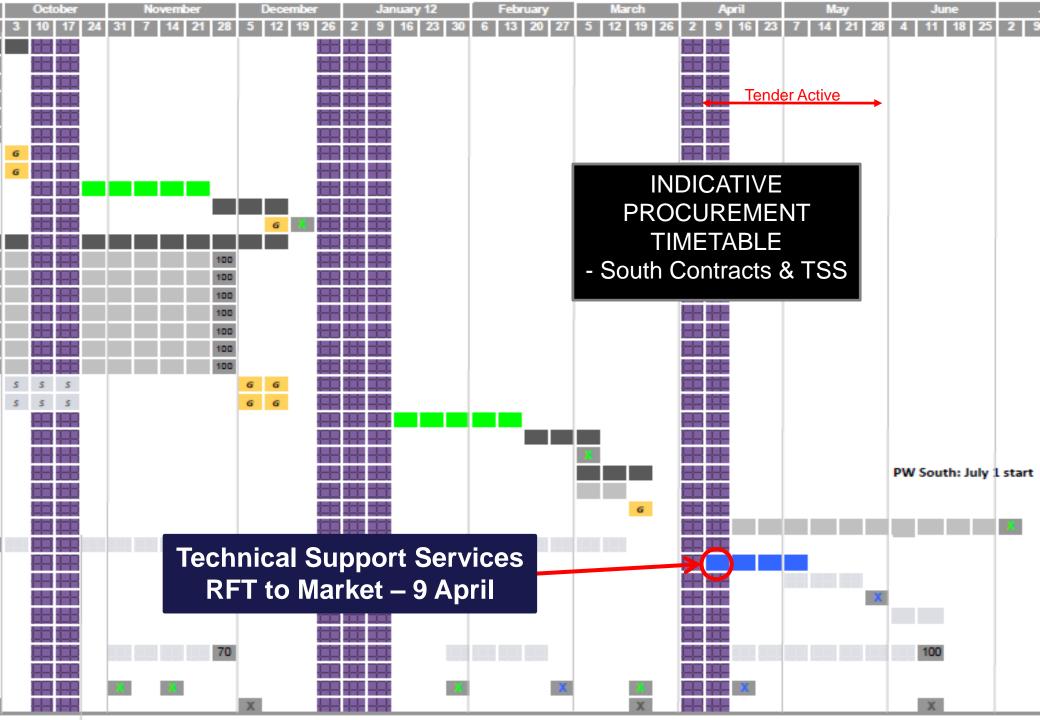


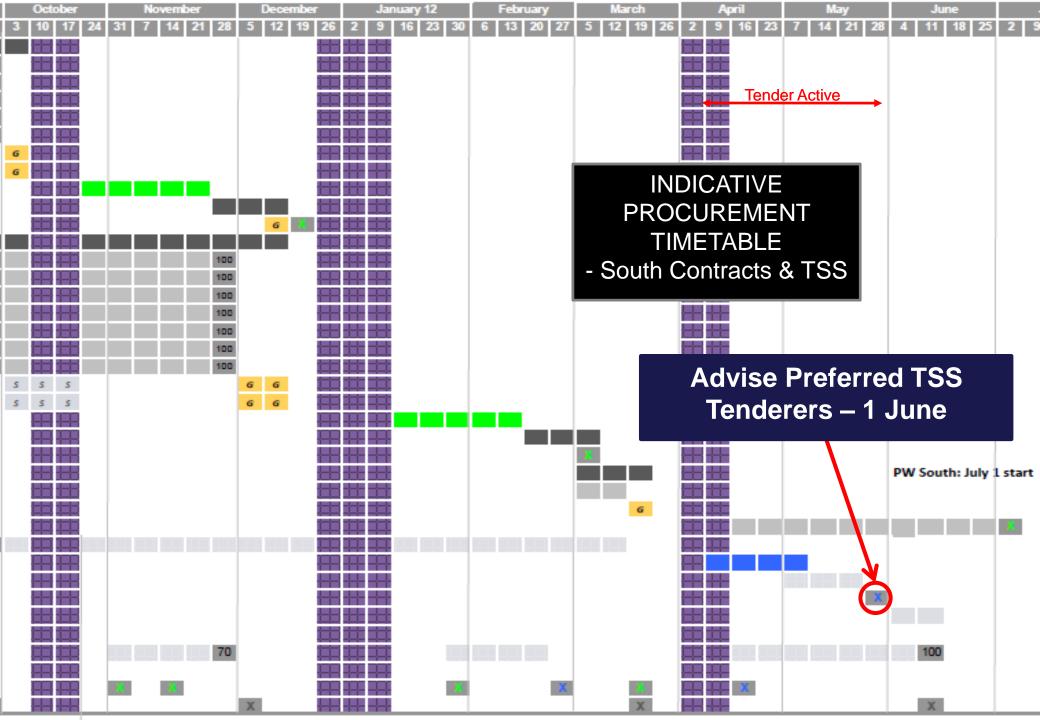




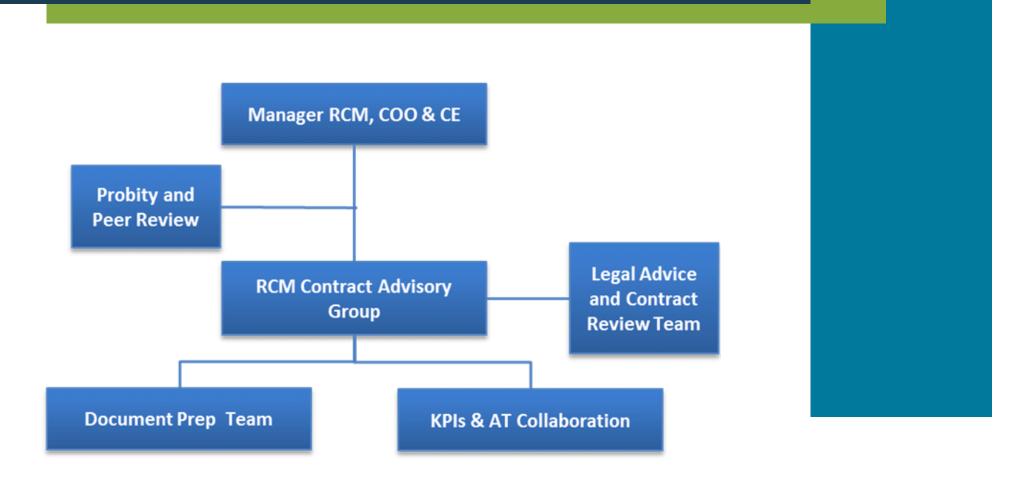
|   | Octo              | ober                |    |      | Noven | nber |    | De  | cemb | er |     | Jan          | uary | 12 |     | F           | Febru | iary |     | March    |          | April        |               |                     | May    |        | J    | lune     |       |       |
|---|-------------------|---------------------|----|------|-------|------|----|-----|------|----|-----|--------------|------|----|-----|-------------|-------|------|-----|----------|----------|--------------|---------------|---------------------|--------|--------|------|----------|-------|-------|
| 3 | 10                | 17                  | 24 | 31 7 | 14    | 21 2 | 28 | 5 1 | 2 19 | 26 | 2   | 9            | 16   | 23 | 30  | 6           | 13    | 20 2 | 7 5 | 12 19    | 26       | 2 9 10       | 6 23          | 7 14                | 1 21 2 | 8 4    | 11   | 18 3     | 25    | 2 9   |
|   |                   |                     |    |      |       |      | 7  |     |      |    |     |              |      |    | Π.  |             |       |      | 7   |          |          |              |               |                     |        | $\neg$ |      |          |       |       |
|   |                   |                     |    |      |       |      |    |     |      |    |     |              |      |    |     |             |       |      |     |          | j        |              |               |                     |        |        |      |          |       |       |
| ĺ |                   |                     |    |      |       |      |    |     |      |    |     |              |      |    |     |             |       | _    |     |          | i        |              |               |                     |        |        |      |          |       |       |
|   |                   | $\Rightarrow$       |    |      |       |      |    |     |      |    | *** |              |      |    | Ter | <u>nder</u> | Act   | ive  | +   | <b>→</b> | Ī        |              |               |                     |        |        |      |          |       |       |
|   |                   |                     |    |      |       |      |    |     |      |    |     | Ħ            |      |    |     |             |       |      |     |          |          |              |               |                     |        |        |      |          |       |       |
|   |                   |                     |    |      |       |      |    |     |      |    |     |              |      |    |     |             |       |      |     |          | ı        |              |               |                     |        |        |      |          |       |       |
| G | $\blacksquare$    | +++                 |    |      |       |      |    |     |      |    | -   | $\mathbf{H}$ |      |    |     |             |       |      |     |          | - 1      |              |               |                     |        |        |      |          |       |       |
| G |                   | ++                  |    |      |       |      |    |     |      |    |     | H            |      |    |     |             |       |      |     |          | T.       |              | N / E         |                     |        |        |      |          |       |       |
|   |                   | ##                  |    |      |       |      |    |     |      |    |     |              |      |    |     |             |       |      |     |          | ΝL       | DICAT        | IVE           |                     |        |        |      |          |       |       |
|   |                   |                     |    |      |       |      |    |     |      |    |     |              |      |    |     |             |       |      |     | PR       | $\gamma$ | CUREI        | ΛE            | NIT                 |        |        |      |          |       |       |
|   |                   | $ \Longrightarrow $ |    |      |       |      |    | 6   | X    |    | *** |              |      |    |     |             |       |      |     |          |          |              |               |                     |        |        |      |          |       |       |
|   |                   | $\blacksquare$      |    |      |       |      |    |     |      |    | ##= |              |      |    |     |             |       |      |     |          | ΠN       | <b>JETAE</b> | 3LE           |                     |        |        |      |          |       |       |
|   |                   |                     |    |      |       | 10   | 00 |     |      |    |     | Ħ            |      |    |     |             |       |      |     |          |          |              |               |                     | ·c     |        |      |          |       |       |
|   |                   | ++                  |    |      |       | 10   | 00 |     |      |    | ##- | $\square$    |      |    |     |             |       |      |     | South    |          | onlia        | <i>J</i> 15 ( | $\alpha$ 1 $\alpha$ | ) J    |        |      |          |       |       |
|   |                   | $\blacksquare$      |    |      |       | 10   | 00 |     |      |    | ##  |              |      |    |     |             |       |      |     |          |          |              |               |                     |        |        |      |          |       |       |
|   |                   |                     |    |      |       | 10   | 00 |     |      |    |     |              |      |    |     |             |       |      |     |          |          |              |               |                     |        |        |      |          |       |       |
|   |                   | ##                  |    |      |       | 10   | 00 |     |      | ## | *** | $\forall$    |      |    |     |             |       |      |     |          |          |              |               |                     |        |        |      |          |       |       |
|   |                   | $\Rightarrow$       |    |      |       | 10   | 00 |     |      |    |     |              |      |    |     |             |       |      |     |          |          |              |               |                     |        |        |      |          |       |       |
|   |                   | $\Rightarrow$       |    |      |       | 10   | 00 |     |      |    | ##  | Ħ            |      |    |     |             |       |      |     |          |          |              |               |                     |        |        |      |          |       |       |
| S | S                 | S                   |    |      |       |      |    | 6 6 | ï    |    |     | Ħ            |      |    |     |             |       |      |     |          | - 1      |              |               |                     |        |        |      |          |       |       |
| S | S                 | S                   |    |      |       |      |    | 6 6 | ÿ    |    |     | H            |      |    |     |             |       |      |     |          | - 1      |              |               |                     |        |        |      |          |       |       |
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|   | $\longrightarrow$ | ***                 |    |      |       |      |    |     |      |    |     |              |      |    |     |             |       |      |     |          |          |              |               |                     |        |        |      |          |       |       |
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|   |                   | $\boxplus$          |    |      |       |      |    |     |      |    |     |              |      |    |     |             |       |      |     |          |          |              |               |                     |        |        |      |          |       |       |
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#### Contract Preparation





# Physical Works

#### Still in Development - Tender Methodology

- Price Quality Method
- Two stage process
  - EOI shortlist to 2-4 tenderers, scores carried through to RFT
  - RFT includes interactive presentation
- Price weighting likely to be in the range 50/50 to 70/30

- Note:
  - Dual Legal Council Simpson Grierson & Kensington Swan
  - Real time Probity Audit McHale Group



#### Questions



Answers



#### Our Objectives

- A new level of customer focus
- Simplicity & consistency
- Integrated & proactive maintenance activities
- Collaborative partnerships
- Value for money
- A sustainable contracting environment

"The secret is to gang up on the problem, rather than each other"

- Thomas Stallkamp

#### Networking

